<table>
<thead>
<tr>
<th>Company</th>
<th>Premiums Written</th>
<th>Market Share</th>
<th>Annuity Benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pacific Life Insurance Company</td>
<td>56,441,018</td>
<td>6.50%</td>
<td>754,961</td>
</tr>
<tr>
<td>New York Life Insurance and Annuity Corporation</td>
<td>51,956,943</td>
<td>5.98%</td>
<td>9,155,496</td>
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<tr>
<td>RiverSource Life Insurance Company</td>
<td>47,450,563</td>
<td>5.46%</td>
<td>6,433,455</td>
</tr>
<tr>
<td>AIG Annuity Insurance Company</td>
<td>47,183,058</td>
<td>5.43%</td>
<td>20,798,279</td>
</tr>
<tr>
<td>Allianz Life Insurance Company of North America</td>
<td>45,443,057</td>
<td>5.23%</td>
<td>6,161,238</td>
</tr>
<tr>
<td>MetLife Investors USA Insurance Company</td>
<td>42,234,181</td>
<td>4.86%</td>
<td>425,052</td>
</tr>
<tr>
<td>Jackson National Life Insurance Company</td>
<td>34,717,517</td>
<td>4.00%</td>
<td>2,249,918</td>
</tr>
<tr>
<td>Western-Southern Life Assurance Company</td>
<td>31,272,582</td>
<td>3.60%</td>
<td>1,767,062</td>
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<tr>
<td>Metropolitan Life Insurance Company</td>
<td>27,868,996</td>
<td>3.21%</td>
<td>4,269,180</td>
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<tr>
<td>Variable Annuity Life Insurance Company</td>
<td>26,617,797</td>
<td>3.06%</td>
<td>1,593,035</td>
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<tr>
<td>Security Benefit Life Insurance Company</td>
<td>25,211,350</td>
<td>2.90%</td>
<td>118,489</td>
</tr>
<tr>
<td>Ohio National Life Insurance Company</td>
<td>20,715,712</td>
<td>2.38%</td>
<td>1,186,176</td>
</tr>
<tr>
<td>Lincoln Benefit Life Company</td>
<td>20,696,267</td>
<td>2.38%</td>
<td>2,226,782</td>
</tr>
<tr>
<td>Principal Life Insurance Company</td>
<td>20,599,167</td>
<td>2.37%</td>
<td>1,400,013</td>
</tr>
<tr>
<td>Southern Farm Bureau Life Insurance Company</td>
<td>16,235,634</td>
<td>1.87%</td>
<td>5,800,507</td>
</tr>
<tr>
<td>American Equity Investment Life Insurance Company</td>
<td>14,058,637</td>
<td>1.62%</td>
<td>1,357,910</td>
</tr>
<tr>
<td>Symetra Life Insurance Company</td>
<td>13,115,009</td>
<td>1.51%</td>
<td>71,359</td>
</tr>
<tr>
<td>OM Financial Life Insurance Company</td>
<td>12,307,762</td>
<td>1.42%</td>
<td>2,692,413</td>
</tr>
<tr>
<td>American Investors Life Insurance Company, Inc.</td>
<td>12,290,511</td>
<td>1.41%</td>
<td>5,552,277</td>
</tr>
<tr>
<td>Sun Life Assurance Company of Canada (U. S.)</td>
<td>11,471,624</td>
<td>1.32%</td>
<td>2,249,393</td>
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<tr>
<td>Midland National Life Insurance Company</td>
<td>11,062,105</td>
<td>1.27%</td>
<td>553,207</td>
</tr>
<tr>
<td>ING USA Annuity and Life Insurance Company</td>
<td>9,572,838</td>
<td>1.10%</td>
<td>1,867,729</td>
</tr>
<tr>
<td>New England Life Insurance Company</td>
<td>9,254,814</td>
<td>1.07%</td>
<td>458,372</td>
</tr>
<tr>
<td>Aviva Life and Annuity Company</td>
<td>9,251,739</td>
<td>1.06%</td>
<td>346,916</td>
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<tr>
<td>MetLife Investors Insurance Company</td>
<td>7,748,628</td>
<td>0.89%</td>
<td>1,940,110</td>
</tr>
<tr>
<td>EquiTrust Life Insurance Company</td>
<td>7,608,439</td>
<td>0.88%</td>
<td>263,041</td>
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<tr>
<td>Pruco Life Insurance Company</td>
<td>6,769,980</td>
<td>0.78%</td>
<td>9,306</td>
</tr>
<tr>
<td>Massachusetts Mutual Life Insurance Company</td>
<td>6,692,605</td>
<td>0.77%</td>
<td>2,041,519</td>
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<tr>
<td>CUNA Mutual Insurance Society</td>
<td>6,441,465</td>
<td>0.74%</td>
<td>6,776</td>
</tr>
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<td>Fidelity Investments Life Insurance Company</td>
<td>5,939,407</td>
<td>0.68%</td>
<td>626,564</td>
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<tr>
<td>PHL Variable Insurance Company</td>
<td>5,597,994</td>
<td>0.64%</td>
<td>58,482</td>
</tr>
<tr>
<td>State Farm Life Insurance Company</td>
<td>5,501,013</td>
<td>0.63%</td>
<td>1,239,640</td>
</tr>
<tr>
<td>American Fidelity Assurance Company</td>
<td>5,490,264</td>
<td>0.63%</td>
<td>0</td>
</tr>
<tr>
<td>AXA Equitable Life Insurance Company</td>
<td>5,486,817</td>
<td>0.63%</td>
<td>645,131</td>
</tr>
<tr>
<td>ReliaStar Life Insurance Company</td>
<td>5,262,377</td>
<td>0.61%</td>
<td>206,103</td>
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<tr>
<td>Teachers Insurance and Annuity Association of America</td>
<td>5,184,905</td>
<td>0.60%</td>
<td>7,817,744</td>
</tr>
<tr>
<td>MetLife Insurance Company of Connecticut</td>
<td>4,766,706</td>
<td>0.55%</td>
<td>19,300,730</td>
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<tr>
<td>Northwestern Mutual Life Insurance Company</td>
<td>4,412,569</td>
<td>0.51%</td>
<td>4,048,534</td>
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<tr>
<td>USAA Life Insurance Company</td>
<td>4,348,196</td>
<td>0.50%</td>
<td>3,480,379</td>
</tr>
<tr>
<td>Guardian Insurance &amp; Annuity Company, Inc., The</td>
<td>3,911,410</td>
<td>0.45%</td>
<td>780,785</td>
</tr>
<tr>
<td>Integrity Life Insurance Company</td>
<td>3,790,906</td>
<td>0.44%</td>
<td>675,096</td>
</tr>
<tr>
<td>Transamerica Life Insurance Company</td>
<td>3,674,273</td>
<td>0.42%</td>
<td>3,000,767</td>
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<tr>
<td>Protective Life Insurance Company</td>
<td>3,560,127</td>
<td>0.41%</td>
<td>385,429</td>
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<tr>
<td>Monumental Life Insurance Company</td>
<td>3,543,309</td>
<td>0.41%</td>
<td>66,661</td>
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<tr>
<td>North American Company for Life and Health Insurance</td>
<td>3,505,350</td>
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<td>325,035</td>
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<td>American United Life Insurance Company</td>
<td>3,396,605</td>
<td>0.39%</td>
<td>16,914</td>
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<tr>
<td>Company</td>
<td>Premiums Written</td>
<td>Market Share</td>
<td>Annuity Benefits</td>
</tr>
<tr>
<td>-------------------------------------------------------</td>
<td>-----------------</td>
<td>--------------</td>
<td>------------------</td>
</tr>
<tr>
<td>Great American Life Insurance Company</td>
<td>3,268,405</td>
<td>0.38%</td>
<td>595,928</td>
</tr>
<tr>
<td>American General Life Insurance Company</td>
<td>3,236,000</td>
<td>0.37%</td>
<td>866,974</td>
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<tr>
<td>Merrill Lynch Life Insurance Company</td>
<td>2,880,867</td>
<td>0.33%</td>
<td>2,563,775</td>
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<tr>
<td>Western Reserve Life Assurance Co. of Ohio</td>
<td>2,672,786</td>
<td>0.31%</td>
<td>247,121</td>
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<tr>
<td>Funeral Directors Life Insurance Company</td>
<td>2,274,729</td>
<td>0.26%</td>
<td>815,228</td>
</tr>
<tr>
<td>Minnesota Life Insurance Company</td>
<td>2,242,996</td>
<td>0.26%</td>
<td>80,230</td>
</tr>
<tr>
<td>West Coast Life Insurance Company</td>
<td>2,115,551</td>
<td>0.24%</td>
<td>26,601</td>
</tr>
<tr>
<td>Bankers Life and Casualty Company</td>
<td>2,012,402</td>
<td>0.23%</td>
<td>671,612</td>
</tr>
<tr>
<td>National Western Life Insurance Company</td>
<td>1,998,620</td>
<td>0.23%</td>
<td>123,749</td>
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<td>United of Omaha Life Insurance Company</td>
<td>1,931,060</td>
<td>0.22%</td>
<td>775,317</td>
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<td>AIG SunAmerica Life Assurance Company</td>
<td>1,755,540</td>
<td>0.20%</td>
<td>109,119</td>
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<td>C. M. Life Insurance Company</td>
<td>1,661,683</td>
<td>0.19%</td>
<td>228,358</td>
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<tr>
<td>American General Life and Accident Insurance Company</td>
<td>1,634,892</td>
<td>0.19%</td>
<td>1,214,406</td>
</tr>
<tr>
<td>MONY Life Insurance Company of America</td>
<td>1,624,343</td>
<td>0.19%</td>
<td>1,412,339</td>
</tr>
<tr>
<td>Hartford Life and Annuity Insurance Company</td>
<td>1,586,506</td>
<td>0.18%</td>
<td>625,234</td>
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<tr>
<td>Jefferson National Life Insurance Company</td>
<td>1,539,967</td>
<td>0.18%</td>
<td>140,515</td>
</tr>
<tr>
<td>Life Insurance Company of the Southwest</td>
<td>1,533,631</td>
<td>0.18%</td>
<td>167,550</td>
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<tr>
<td>Hartford Life Insurance Company</td>
<td>1,083,762</td>
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<td>548,582</td>
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<td>EMC National Life Company</td>
<td>1,053,054</td>
<td>0.12%</td>
<td>389,814</td>
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<td>Shelter Life Insurance Company</td>
<td>990,602</td>
<td>0.11%</td>
<td>784,024</td>
</tr>
<tr>
<td>Liberty Bankers Life Insurance Company</td>
<td>985,730</td>
<td>0.11%</td>
<td>0</td>
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<tr>
<td>Allstate Life Insurance Company</td>
<td>905,293</td>
<td>0.10%</td>
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<td>American National Insurance Company</td>
<td>889,162</td>
<td>0.10%</td>
<td>385,251</td>
</tr>
<tr>
<td>Shenandoah Life Insurance Company</td>
<td>851,626</td>
<td>0.10%</td>
<td>75,384</td>
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<td>Nationwide Life Insurance Company</td>
<td>784,567</td>
<td>0.09%</td>
<td>13,533,469</td>
</tr>
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<td>Lafayette Life Insurance Company, The</td>
<td>733,101</td>
<td>0.08%</td>
<td>0</td>
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<tr>
<td>Standard Insurance Company</td>
<td>730,219</td>
<td>0.08%</td>
<td>0</td>
</tr>
<tr>
<td>Liberty Life Insurance Company</td>
<td>625,535</td>
<td>0.07%</td>
<td>134,829</td>
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<td>Annuity Investors Life Insurance Company</td>
<td>540,909</td>
<td>0.06%</td>
<td>5,677</td>
</tr>
<tr>
<td>Genworth Life and Annuity Insurance Company</td>
<td>459,304</td>
<td>0.05%</td>
<td>4,034,556</td>
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<tr>
<td>Great-West Life &amp; Annuity Insurance Company</td>
<td>452,154</td>
<td>0.05%</td>
<td>45,579</td>
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<tr>
<td>Golden Rule Insurance Company</td>
<td>406,855</td>
<td>0.05%</td>
<td>236,054</td>
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<td>Security National Life Insurance Company</td>
<td>374,363</td>
<td>0.04%</td>
<td>207,618</td>
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<td>Kansas City Life Insurance Company</td>
<td>369,076</td>
<td>0.04%</td>
<td>72,035</td>
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<td>ING Life Insurance and Annuity Company</td>
<td>361,269</td>
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<td>394,273</td>
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<tr>
<td>Guardian Life Insurance Company of America, The</td>
<td>357,796</td>
<td>0.04%</td>
<td>0</td>
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<td>Prudential Insurance Company of America, The</td>
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<td>1,753,244</td>
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<td>John Hancock Life Insurance Company</td>
<td>304,877</td>
<td>0.04%</td>
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<td>Guaranty Income Life Insurance Company</td>
<td>299,785</td>
<td>0.03%</td>
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<td>TIAA-CREF Life Insurance Company</td>
<td>297,708</td>
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<td>4,525</td>
</tr>
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<td>Beneficial Life Insurance Company</td>
<td>266,601</td>
<td>0.03%</td>
<td>9,206</td>
</tr>
<tr>
<td>Aviva Life Insurance Company</td>
<td>266,161</td>
<td>0.03%</td>
<td>86,539</td>
</tr>
<tr>
<td>Horace Mann Life Insurance Company</td>
<td>265,925</td>
<td>0.03%</td>
<td>132,229</td>
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<td>Conseco Insurance Company</td>
<td>250,056</td>
<td>0.03%</td>
<td>749,459</td>
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<tr>
<td>Ameritas Life Insurance Corp.</td>
<td>248,214</td>
<td>0.03%</td>
<td>0</td>
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<tr>
<td>Union Security Insurance Company</td>
<td>223,941</td>
<td>0.03%</td>
<td>274,105</td>
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<tr>
<td>Liberty National Life Insurance Company</td>
<td>215,177</td>
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<td>585,146</td>
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<tr>
<td>Reliance Standard Life Insurance Company</td>
<td>168,078</td>
<td>0.02%</td>
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</tr>
<tr>
<td>Prudential Annuities Life Assurance Corporation</td>
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<td>195,649</td>
</tr>
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<td>American Memorial Life Insurance Company</td>
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<td>440,772</td>
</tr>
<tr>
<td>Company</td>
<td>Premiums Written</td>
<td>Market Share</td>
<td>Annuity Benefits</td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>------------------</td>
<td>--------------</td>
<td>------------------</td>
</tr>
<tr>
<td>Government Personnel Mutual Life Insurance Company</td>
<td>144,663</td>
<td>0.02%</td>
<td>176,560</td>
</tr>
<tr>
<td>Life Investors Insurance Company of America</td>
<td>139,889</td>
<td>0.02%</td>
<td>14,466</td>
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<tr>
<td>Union Central Life Insurance Company, The</td>
<td>131,021</td>
<td>0.02%</td>
<td>129,626</td>
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<tr>
<td>Connecticut General Life Insurance Company</td>
<td>114,300</td>
<td>0.01%</td>
<td>497,681</td>
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<td>Thrivent Life Insurance Company</td>
<td>108,496</td>
<td>0.01%</td>
<td>54,970</td>
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<tr>
<td>Colorado Bankers Life Insurance Company</td>
<td>104,951</td>
<td>0.01%</td>
<td>93,703</td>
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<td>Presidential Life Insurance Company</td>
<td>103,575</td>
<td>0.01%</td>
<td>350,937</td>
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<td>Gulf Guaranty Life Insurance Company</td>
<td>101,143</td>
<td>0.01%</td>
<td>45,789</td>
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<tr>
<td>Madison National Life Insurance Company, Inc.</td>
<td>96,505</td>
<td>0.01%</td>
<td>104,897</td>
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<td>Conseco Life Insurance Company</td>
<td>71,650</td>
<td>0.01%</td>
<td>453,740</td>
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<tr>
<td>Superior Funeral and Life Insurance Company</td>
<td>66,938</td>
<td>0.01%</td>
<td>10,142</td>
</tr>
<tr>
<td>SunAmerica Life Insurance Company</td>
<td>61,053</td>
<td>0.01%</td>
<td>142,752</td>
</tr>
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<td>Magna Insurance Company</td>
<td>58,442</td>
<td>0.01%</td>
<td>1,994,562</td>
</tr>
<tr>
<td>Standard Life Insurance Company of Indiana</td>
<td>57,662</td>
<td>0.01%</td>
<td>429,533</td>
</tr>
<tr>
<td>American-Amicable Life Insurance Company of Texas</td>
<td>50,095</td>
<td>0.01%</td>
<td>1,258</td>
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<tr>
<td>Fort Dearborn Life Insurance Company</td>
<td>50,000</td>
<td>0.01%</td>
<td>326,886</td>
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<tr>
<td>Primerica Life Insurance Company</td>
<td>37,156</td>
<td>0.00%</td>
<td>0</td>
</tr>
<tr>
<td>United American Insurance Company</td>
<td>35,823</td>
<td>0.00%</td>
<td>100,059</td>
</tr>
<tr>
<td>Genworth Life Insurance Company</td>
<td>35,352</td>
<td>0.00%</td>
<td>3,804,305</td>
</tr>
<tr>
<td>Loyal American Life Insurance Company</td>
<td>33,887</td>
<td>0.00%</td>
<td>0</td>
</tr>
<tr>
<td>Investors Insurance Corporation</td>
<td>33,259</td>
<td>0.00%</td>
<td>141,354</td>
</tr>
<tr>
<td>General American Life Insurance Company</td>
<td>30,892</td>
<td>0.00%</td>
<td>51,542</td>
</tr>
<tr>
<td>Pan-American Life Insurance Company</td>
<td>30,004</td>
<td>0.00%</td>
<td>204,499</td>
</tr>
<tr>
<td>American Pioneer Life Insurance Company</td>
<td>27,577</td>
<td>0.00%</td>
<td>1,652</td>
</tr>
<tr>
<td>New York Life Insurance Company</td>
<td>27,356</td>
<td>0.00%</td>
<td>777,578</td>
</tr>
<tr>
<td>Mid-West National Life Insurance Company of Tennessee</td>
<td>27,263</td>
<td>0.00%</td>
<td>0</td>
</tr>
<tr>
<td>Standard Life and Accident Insurance Company</td>
<td>24,485</td>
<td>0.00%</td>
<td>23,703</td>
</tr>
<tr>
<td>Bankers Fidelity Life Insurance Company</td>
<td>24,289</td>
<td>0.00%</td>
<td>0</td>
</tr>
<tr>
<td>Illinois Mutual Life Insurance Company</td>
<td>24,225</td>
<td>0.00%</td>
<td>9,210</td>
</tr>
<tr>
<td>Dixie National Life Insurance Company</td>
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<td>0.00%</td>
<td>0</td>
</tr>
<tr>
<td>Phoenix Life Insurance Company</td>
<td>23,746</td>
<td>0.00%</td>
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</tr>
<tr>
<td>Commonwealth Annuity and Life Insurance Company</td>
<td>23,008</td>
<td>0.00%</td>
<td>1,479,359</td>
</tr>
<tr>
<td>Kemper Investors Life Insurance Company</td>
<td>22,294</td>
<td>0.00%</td>
<td>9,127,587</td>
</tr>
<tr>
<td>Nationwide Life and Annuity Company of America</td>
<td>20,512</td>
<td>0.00%</td>
<td>0</td>
</tr>
<tr>
<td>First Allmerica Financial Life Insurance Company</td>
<td>19,341</td>
<td>0.00%</td>
<td>13,258</td>
</tr>
<tr>
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Ordinary Annuity Business - Licensed Companies filing on Life/Health Blank

Page 4 of 5
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Ordinary Annuity Business - Licensed Companies filing on Life/Health Blank

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