

#### MISSISSIPPI INSURANCE DEPARTMENT

MIKE CHANEY
Commissioner of Insurance
State Fire Marshal

MARK HAIRE Deputy Commissioner of Insurance 501 N. WEST STREET, SUITE 1001 WOOLFOLK BUILDING JACKSON, MISSISSIPPI 39201 www.mid.state.ms.us

MAILING ADDRESS Post Office Box 79 Jackson, Mississippi 39205-0079 TELEPHONE: (601) 359-3569 FAX: (601) 359-2474

June 2, 2021

# CERTIFIED MAIL RETURN RECEIPT REQUESTED

Mr. Leland Martin, President American Federated Insurance Company 420 Liberty Park Court Building A, Suite B Flowood, MS 39232

RE: Report of Examination as of December 31, 2019

Dear Mr. Martin:

In accordance with <u>Miss. Code Ann.</u> § 83-5-201 et seq. (Rev. 2011), an examination of your Company has been completed. Enclosed herewith is the Order adopting the report and a copy of the final report as adopted.

Pursuant to Miss. Code Ann. § 83-5-209(6)(a) (Rev. 2011), the Mississippi Department of Insurance shall continue to hold the content of said report as private and confidential for a period of ten (10) days from the date of the Order. After the expiration of the aforementioned 10-day period, the Department will open the report for public inspection.

If you have any questions or comments, please feel free to contact me.

Sincerely,

MIKE CHANEY COMMISSIONER OF INSURANCE

BY

Christina J. Kelsey Senior Attorney

MC/CJK/bs Encls. Order w/exhibit BEFORE THE COMMISSIONER OF INSURANCE OF THE STATE OF MISSISSIPPI

IN RE:

REPORT OF EXAMINATION OF

**CAUSE NO. 21-7618** 

AMERICAN FEDERATED INSURANCE COMPANY

**ORDER** 

THIS CAUSE came on for consideration before the Commissioner of Insurance of the State

of Mississippi ("Commissioner"), or his designated appointee, in the Offices of the Commissioner,

1001 Woolfolk Building, 501 North West Street, 10th Floor, Jackson, Hinds County, Mississippi,

pursuant to Miss. Code Ann. § 83-5-201 et seq. (Rev. 2011). The Commissioner, having fully

considered and reviewed the Report of Examination together with any submissions or rebuttals and

any relevant portions of the examiner's work papers, makes the following findings of fact and

conclusions of law, to-wit:

**JURISDICTION** 

I.

That the Commissioner has jurisdiction over this matter pursuant to the provisions of Miss.

Code Ann. § 83-5-201 et seq. (Rev. 2011).

II.

That American Federated Insurance Company is a Mississippi-domiciled company licensed

to write Accident and Health; Casualty/Liability; Fidelity; Fire/Allied Lines; Inland Marine; Surety;

and Workers' Compensation coverages.

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#### FINDINGS OF FACT

#### III.

That the Commissioner, or his appointee, pursuant to Miss. Code Ann. § 83-5-201 et seq. (Rev. 2011), called for an examination of American Federated Insurance Company and appointed Kim Strong, Examiner-In-Charge, to conduct said examination.

#### IV.

That on or about May 13, 2021, the draft Report of Examination concerning American Federated Insurance Company for the period of January 1, 2015 through December 31, 2019, was submitted to the Department by the Examiner-In-Charge, Kim Strong.

#### V.

That on or about May 21, 2021, pursuant to Miss. Code Ann. § 83-5-209(2) (Rev. 2011), the Department forwarded to the Company a copy of the draft report and allowed the Company a 20-day period to submit any rebuttal to the draft report. The Company responded in an email on or about May 26,2021.

#### **CONCLUSIONS OF LAW**

#### VI.

The Commissioner, pursuant to Miss. Code Ann. § 83-5-209(3) (Rev. 2011), must consider and review the report along with any submissions or rebuttals and all relevant portions of examiner work papers and enter an Order: (1) adopting the Report of Examination as final or with modifications or corrections; (2) rejecting the Report of Examination with directions to reopen; or (3) calling for an investigatory hearing.

IT IS, THEREFORE, ORDERED, after reviewing the Report of Examination, the written submission, and all relevant examiner work papers, that the Report of Examination of American Federated Insurance Company, attached hereto as Exhibit "A", should be and same is hereby adopted as final.

IT IS FURTHER ORDERED that a copy of the adopted Report of Examination, accompanied with this Order, shall be served upon the Company by certified mail, postage pre-paid, return receipt requested.

**IT IS FURTHER ORDERED** that the Mississippi Department of Insurance shall continue to hold the content of this report as private and confidential for a period of ten (10) days from the date of this Order, pursuant to Miss. Code Ann. § 83-5-209(6)(a) (Rev. 2011).

IT IS FURTHER ORDERED, pursuant to Miss. Code Ann. § 83-5-209(4) (Rev. 2011), that within thirty (30) days of the issuance of the adopted report, American Federated Insurance Company shall file affidavits executed by each of its directors stating under oath that they have received a copy of the adopted report and related orders.

IT IS FURTHER ORDERED that American Federated Insurance Company take the necessary actions and implement the necessary procedures to ensure that all recommendations contained in the Report of Examination are properly and promptly complied with.

SO ORDERED, this the 2 day of June 2021.



DEPUTY COMMISSIONER OF INSURANCE STATE OF MISSISSIPPI

#### **CERTIFICATE OF MAILING**

I hereby certify that a true and correct copy of the above and foregoing Order and a copy of the final Report of Examination, as adopted by the Mississippi Department of Insurance, was sent by certified mail, postage pre-paid, return receipt requested, on this the 2nday of June 2021, to:

Mr. Leland Martin, President **American Federated Insurance Company 420 Liberty Park Court** Building A, Suite B Flowood, MS 39232

Christina J. Kelsey
Senior Att

Senior Attorney

Christina J. Kelsey Senior Attorney Counsel for the Mississippi Department of Insurance Post Office Box 79 Jackson, MS 39205-0079 (601) 359-3577 Miss. Bar No. 9853



# MISSISSIPPI INSURANCE DEPARTMENT

# **Report of Examination**

of

# AMERICAN FEDERATED INSURANCE COMPANY

as of

**December 31, 2019** 

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# EXAMINER'S AFFIDAVIT AS TO STANDARDS AND PROCEDURES USED IN AN EXAMINATION

State of Mississippi, County of Madison,

Kimberly Strong, being duly sworn, states as follows:

- 1. I have authority to represent the Mississippi Insurance Department in the examination of American Federated Insurance Company as of December 31, 2019.
- 2. The Mississippi Insurance Department is accredited under the National Association of Insurance Commissioners Financial Regulation Standards and Accreditation.
- 3. I have reviewed the examination work papers and examination report, and the examination of the American Federated Insurance Company was performed in a manner consistent with the standards and procedures required by the National Association of Insurance Commissioners and the Mississippi Insurance Department.

The affiant says nothing further.

Kimberly Strong, CPA, CFE

Examiner-in-Charge

Subscribed and sworm before me by Kimberly Strong on this 27th day of

NOTARY PUBLIC
ID No. 122024
Commission Expires
October 29, 2021

11.11

Notary Public

My commission expires October 29, 2021 [date].



#### MIKE CHANEY

Commissioner of Insurance State Fire Marshal

#### MARK HAIRE

Deputy Commissioner of Insurance

#### MISSISSIPPI INSURANCE DEPARTMENT

501 N. WEST STREET, SUITE 1001 WOOLFOLK BUILDING JACKSON, MISSISSIPPI 39201 www.mid.ms.gov MAILING ADDRESS Post Office Box 79 Jackson, MS 39205-0079 TELEPHONE: (601) 359-3569 FAX: (601) 576-2568

April 28, 2021

Honorable Mike Chaney Commissioner of Insurance Mississippi Insurance Department 1001 Woolfolk Building 501 North West Street Jackson, Mississippi 39201

#### Dear Commissioner Chaney:

Pursuant to your instructions and authorization and in compliance with statutory provisions, an examination has been conducted as of December 31, 2019, of the affairs and financial condition of:

#### AMERICAN FEDERATED INSURANCE COMPANY

406 Liberty Park Court Flowood, MS 39232

License #	NAIC Group #	NAIC#	FEETS#	MATS#
8200015	0641	10170	10170-MS-2019-1	MS099-27

This examination was commenced in accordance with Miss. Code Ann. § 83-5-201 *et seq.* and was performed in Flowood, Mississippi, at the statutory home office of the Company. The report of examination is herewith submitted.

#### **SCOPE OF EXAMINATION**

We have performed a multi-state examination of American Federated Insurance Company ("Company" or "AFIC"). The last examination covered the period of January 1, 2011, through December 31, 2014. This examination covers the period January 1, 2015, through December 31, 2019.

We conducted our examination in accordance with the NAIC *Financial Condition Examiners Handbook*. The Handbook requires that we plan and perform the examination to evaluate the financial condition, assess corporate governance, identify current and prospective risks of the Company and evaluate system controls and procedures used to mitigate those risks. An examination also includes identifying and evaluating significant risks that could cause an insurer's surplus to be materially misstated both currently and prospectively.

All accounts and activities of the Company were considered in accordance with the risk-focused examination process. This may include assessing significant estimates made by management and evaluating management's compliance with Statutory Accounting Principles. The examination does not attest to the fair presentation of the financial statements included herein. If, during the course of the examination an adjustment is identified, the impact of such adjustment will be documented separately following the Company's financial statements.

This examination report includes significant findings of fact, as mentioned in the <u>Miss. Code Ann.</u> §83-5-201, and general information about the insurer and its financial condition. There may be other items identified during the examination that, due to their nature (e.g., subjective conclusions, proprietary information, etc.), are not included within the examination report but separately communicated to other regulators and/or the Company.

# COMMENTS AND RECOMMENDATIONS OF PREVIOUS EXAMINATION

The comments and recommendations included in the previous examination report were addressed by the Company in a manner deemed acceptable by the Mississippi Insurance Department ("MID").

# **HISTORY OF THE COMPANY**

AFIC was incorporated in February 1983 as a property and casualty insurer under the laws of the state of Mississippi. In December 1987, AFIC increased its outstanding capital stock to 600,000 shares of \$1 par value common stock. In April 2006, the Company increased its outstanding capital stock to 1,200,000 shares of \$1 par common stock.

The Company made ordinary and extraordinary dividends to an upstream affiliate totaling \$15,087,328 during the examination period. AFIC distributed \$10,087,328 during 2017 and \$5,000,000 during 2018.

#### **CORPORATE RECORDS**

The minutes of the meetings of the Board of Directors ("Board"), prepared during the period under examination, were reviewed along with the Articles of Incorporation and Bylaws, along with any amendments thereto. The minutes appeared to be complete with regard to the matters brought up at the meetings for deliberation, which included approval of the Company's investment portfolio and actions of the Company's officers.

### MANAGEMENT AND CONTROL

#### **Stockholder**

The Company is 100% owned by American Federated Holding Company.

#### **Board of Directors**

The Articles of Incorporation and Bylaws vest the management and control of the Company's business affairs with the Board. The members of the duly elected Board, along with their place of residence, year appointed as a Director, and principal occupation, at December 31 2019, were as follows:

Name and Residence	Year Elected/Appointed	Principal Occupation	
Francis Clark Lee	1995	President & Chief Executive Officer	
Brandon, Mississippi		Tower Loan of MS, LLC	
James Leland Martin, Jr.	2000	President	
Jackson, Mississippi		American Federated Insurance Co.	
Steven Terry Page	2017	Director, Accounting & Financial	
Flowood, Mississippi		Reporting	
		Tower Loan of Mississippi, LLC	

#### **Officers**

The officers duly elected by the Board and holding office at December 31, 2019, are as follows:

Name and Residence	Year Elected/Appointed	Title
James Leland Martin, Jr.	2000	President
Francis Clark Lee	1995	Secretary/Treasurer
Steven Terry Page	2015	Vice President

#### **Conflict of Interest**

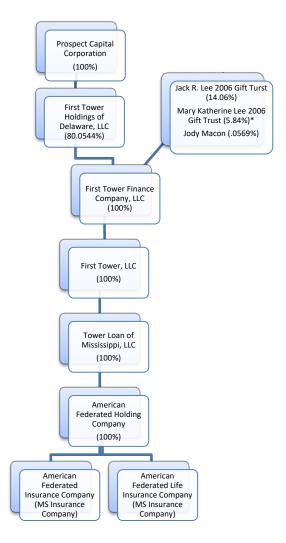
The Company had formal procedures whereby disclosure was made to the Board of any material interest or affiliation on the part of any officer or director that was, or would likely be, a conflict with the official duties of such persons. The statements were reviewed, and no conflicts or exceptions to the Company's policies were noted.

### **HOLDING COMPANY STRUCTURE**

The Company is a member of an insurance holding company system as defined in <u>Miss. Code Ann.</u> §83-6-1. Holding Company Registration Statements were filed during the examination period with the MID in accordance with <u>Miss. Code Ann.</u> §§ 83-6-5 and 83-6-9. The statements and applicable amendments were reviewed, and it appeared that any changes and material transactions by and between the Company and its affiliates were disclosed appropriately.

The following chart depicts the Company's ownership as of December 31, 2019:

#### **Organizational Chart**



\*Effective 1/1/2020, 100% of the shares owned by the Mary Katherine Lee Gift Trust of First Tower Finance Company, LLC was transferred to Lee Investment Partners, LLC.

#### **Parent and Affiliated Companies**

The organizational chart above denotes the direct line of ownership of the Company. See Schedule Y – Part 1 of the Annual Statement for the complete organizational chart.

**Prospect Capital Corporation ("Prospect" or "Parent"):** On June 15, 2012, Prospect acquired an 80.0544% majority interest in First Tower Finance Company, LLC (f/k/a First Tower Holdings, LLC, f/k/a First Tower Corporation), and its subsidiaries, through its wholly-owned subsidiary, First Tower Holdings of Delaware, LLC.

Prospect is a publicly traded, closed-end investment company that has elected to be regulated as a business development company under the Investment Company Act of 1940. Prospect invests primarily in first and second-lien senior loans and mezzanine debt and provides capital to middle-market companies and private equity financial sponsors for refinancing, leveraged buyouts, acquisitions, recapitalizations, later-stage growth investments and capital expenditures.

**First Tower Holdings of Delaware, LLC ("FT Delaware"):** FT Delaware is a wholly-owned subsidiary of Prospect. FT Delaware operates as a holding company which owns 80.0544% of First Tower Finance Company, LLC.

**First Tower Finance Company, LLC ("FT Finance"):** FT Finance is owned 80.0544% by FT Delaware and 19.8887% by the Jack R. Lee and Mary Katherine Lee Gift Trusts. FT Delaware and the Jack R. Lee and Katherine Lee Gift Trusts are Class A (voting) members with one Class B (non-voting) member owning .0569%. FT Finance operates as a holding company which wholly-owns First Tower, LLC.

On June 24, 2014, an amendment form was submitted to the Mississippi Secretary of State's Office changing the legal name of the limited liability company from First Tower Holdings, LLC to First Tower Finance Company, LLC.

**First Tower, LLC** ("**FT**"): FT is wholly-owned by FT Finance and is engaged in consumer lending and related insurance activities through its wholly-owned subsidiaries, Tower Loan of Mississippi, LLC, Tower Loan of Illinois, LLC, First Tower Loan, LLC, Gulfco of Mississippi, LLC, Gulfco of Alabama, LLC, Gulfco or Louisiana, LLC, Tower Loan of Missouri, LLC, and Tower Auto Loan, LLC.

**Tower Loan of Mississippi, LLC ("TL of MS"):** TL of MS is wholly-owned by First Tower and is engaged in consumer lending in the States of Mississippi and Louisiana. TL of MS provides insurance services through its wholly-owned subsidiary, American Federated Holding Company.

American Federated Holding Company ("AFHC"): AFHC is wholly-owned by TL of MS and acts as an insurance holding company for two insurance subsidiaries, the Company and American Federated Life Insurance Company ("AFLIC").

**American Federated Life Insurance Company ("AFLIC"):** AFLIC is wholly-owned by AFHC. AFLIC provides credit life insurance on consumer loans issued by consumer finance subsidiaries of TL of MS.

#### **Related Party Transactions:**

Premiums: Premiums are collected for credit property insurance at each of the consumer finance branch offices and remitted by TL of MS to the Company on a monthly basis. At December 31, 2019, the Company reported a receivable from parent, subsidiaries and affiliates in the amount of \$2,518,481 related to premiums owed for December.

Claims: Upon submission of appropriate claim documentation and proof of loss, the Company pays claims to affiliated consumer finance branch offices to be applied to the insured's outstanding loan balances.

#### Administrative Expense Allocation Agreement between AFIC and AFLIC:

The Company was party to an expense allocation agreement amended January 1, 2013. Pursuant to this agreement, certain shared expenses are initially paid out of AFIC and subsequently reimbursed to AFIC by AFLIC. At December 31, 2019, the amounts receivable from AFLIC pursuant to this agreement was \$22,617. The agreement dictates that payment by AFLIC to AFIC of the monthly expense allocation will occur by the end of the month following the monthly expenses incurred by the Company.

#### General and Administrative Expense Allocation Agreement with FT and its Subsidiaries:

Effective June 15, 2012, the Company entered into a General and Administrative Expense Allocation Agreement with FT and each of its wholly-owned subsidiaries. Pursuant to this agreement, FT will prepare monthly a calculation of general and administrative expenses and the pro rata share to be allocated to the Company based on the ratio of the Company's total revenues in any calendar month to the total revenue generated in any calendar month by each of FT's finance company subsidiaries. The Company is required to remit payment within fifteen (15) days after receiving a monthly statement from FT. At December 31, 2019, amounts payable pursuant to this agreement were \$362,995.

#### Commission Agreement with FT and its Subsidiaries:

Effective June 15, 2012, the Company entered into a Commission Agreement with FT and each of its wholly-owed finance company subsidiaries. Pursuant to this agreement, once the Company has received all premiums for any given month, the Company shall calculate the commissions due to each of the finance company subsidiaries and shall remit any commissions owed no later than the last day of the month following the month in which the commissions are earned. Commissions paid shall be reasonable and shall be equal to a percentage of the premium of each insurance policy written but shall be no higher than the maximum rate permitted under the applicable state statute. At December 31, 2019, amounts payable pursuant to this agreement were \$1,524,105.

The consumer finance operating subsidiaries of FT agree to assist the Company to ensure that the proper licenses are maintained for all finance company employees authorized to place insurance policies and that such persons are appropriately appointed in accordance with applicable laws.

### FIDELITY BOND AND OTHER INSURANCE

The Company maintained a commercial insurance policy for employee theft with a limit of \$500,000. This amount meets the NAIC suggested minimum fidelity coverage for a company of its size. The Company also maintained an insurance program that appeared to provide adequate coverage to protect it from hazards that it may encounter.

The Company had additional types of coverage in-force at December 31, 2019, including, but not limited to, directors and officers, excess liability and excess financial products insurance.

#### PENSIONS, STOCK OWNERSHIP AND INSURANCE PLANS

The Company's employees have the opportunity to participate in a qualified defined contribution plan that is sponsored by an affiliate. In addition to pension benefits, an affiliate provides certain health and dental benefits.

#### TERRITORY AND PLAN OF OPERATION

The Company provides collateral protection insurance on consumer loans issued by consumer finance operating subsidiaries of FT. The Company's customer base is comprised of mostly individuals unable to secure loans through conventional lending channels. The loans are collateralized and average \$3,400 with an average life of twenty (20) months (average term at loan issuance is twenty-six (26) months). The purpose of the loans issued is generally for the purchase of household goods, and loans are not advanced for homeowner improvements or the purchase of automobiles.

The Company markets its products exclusively through the consumer financial branches of the FT. FT owns several consumer finance companies with over two hundred and thirty (230) branches throughout Alabama, Louisiana, Illinois, Mississippi and Missouri.

As of December 31, 2019, the Company was authorized to write the following lines of business in the State of Mississippi:

Accident and health
Fidelity
Inland marine
Workers' compensation

Casualty/liability Fire/allied lines Surety

## **GROWTH OF COMPANY**

The review of the growth of the Company was performed based on balances as reported in the annual statements filed with the MID during the period under examination.

	2019	2018	2017	2016	2015
Change in surplus	\$2,208,915	\$1,243,411	\$(7,733,007)	\$4,187,109	\$3,925,648
Ratio of premiums earned					
to capital and surplus	1.25 to 1	1.38 to 1	1.40 to 1	0.86 to 1	1.07 to 1
Ratio of assets to					
liabilities	1.53 to 1	1.46 to 1	1.48 to 1	1.79 to 1	1.64 to 1
Ratio of revenues to					
expenses	1.10 to 1	1.08 to 1	1.20 to 1	1.23 to 1	1.24 to 1
Cash flows from					
operations	\$3,972,173	\$4,800,492	\$4,981,366	\$4,392,383	\$4,047,729
Net income (loss)	\$1,942,660	\$1,588,288	\$3,195,140	\$3,452,821	\$3,654,369

#### **ACCOUNTS AND RECORDS**

The Company's 2019 trial balance was tied to the financial statements within the statutory annual statement filed with the MID, with no material exceptions noted. The Company was audited annually by an independent CPA firm and its loss and loss adjustment expense and unearned premium liabilities were reviewed by a consulting actuary and an actuarial opinion was issued for each year under examination.

Greg Stone from Merlinos was engaged as the Examination Consulting Actuary to review the Company's loss and loss adjustment reserves and unearned premium liabilities.

The Company utilized internally developed software, Progress, to manage policies, process claims and prepare certain financial information. FT maintains an IT department that encompassed a hardware and software technology group, branch application support group, and quality assurance group.

The Company was licensed as a multi-line property and casualty insurance company pursuant to Miss. Code Ann. § 83-19-31(b), which required the Company to maintain a minimum capital of \$600,000 and surplus of \$900,000. Pursuant to Miss. Code Ann. § 83-5-55, the Company was required to file an NAIC Property and Casualty Annual Statement. The Company was also required to file a risk-based capital (RBC) report pursuant to Miss. Code Ann. § 83-5-401 through § 83-5-427.

# **STATUTORY DEPOSITS**

The Company's statutory deposits with the State of Mississippi complied with Miss. Code Ann. §83-19-31(2). The following chart displays the Company's deposits at December 31, 2019:

<b>Description of Security</b>	Par Value	Fair Value
US Treasury Notes	\$ 1,640,000	\$ 1,648,967
Total	\$ 1,640,000	\$ 1,648,967

# **FINANCIAL STATEMENTS**

#### **Introduction**

The financial statements consist of a Statement of Assets, Liabilities, Surplus and Other Funds as of December 31, 2019, a Statement of Income for the year ended December 31, 2019, and a Reconciliation of Capital and Surplus for the examination period ended December 31, 2019.

The following financial statements are based on the statutory financial statements filed by the Company with the Mississippi Insurance Department and present the financial condition of the Company for the period ending December 31, 2019.

# Statement of Assets, Liabilities, Surplus and Other Funds December 31, 2019

Assets		-
Bonds	\$	36,265,320
Common stocks		2,078,184
Cash and short-term investments		4,873,276
Investment income due and accrued		428,703
Net deferred tax asset		1,817,920
Receivables from parent, subsidiaries and affiliates		2,541,099
Total assets	\$	48,004,502
Liabilities, Capital and Surplus		
Losses	\$	363,798
Loss adjustment expenses		32,039
Commissions payable, contingent commissions and other similar charges		
Other expenses (excluding taxes, licenses and fees)		68,436
Taxes, licenses and fees (excluding federal and foreign taxes)		108,694
Unearned premiums		28,951,836
Payable to parent, subsidiaries and affiliates		1,887,100
Total liabilities		31,411,903
Common capital stock, \$1 par value; 1,200,000 shares		
authorized, issued and outstanding		1,200,000
Gross paid in and contributed surplus		300,000
Unassigned funds (surplus)		15,092,599
Total capital and surplus	_	16,592,599
Total liabilities, capital and surplus	\$	48,004,502

# Statement of Income For the Examination Period Ended December 31, 2019

Underwriting Income	
Premiums earned	\$ 20,732,079
Losses incurred	932,575
Loss adjustment expenses incurred	(10,835)
Other underwriting expenses incurred	10.050.55
	 18,959,776
Net underwriting gain	 850,563
Investment Income	000 000
Net investment income earned	838,388
Net realized capital gains	 3,217
Net investment gain	841,605
Other Income	
Aggregate write-ins for miscellaneous income	 7,861
Total other income	7,861
Federal and foreign income taxes incurred	(242,631)
Net income	\$ 1,942,660

# Reconciliation of Capital and Surplus For the Examination Period Ended December 31, 2019

	2019	2018	2017	2016	2015
Capital and surplus,					
December 31, prior	<b>** ** ** ** ** ** ** **</b>	<b>*10.110.0.</b>	<b>***</b>	<b>.</b>	<b>44.5 - - - - - - - - - -</b>
year	\$14,383,678	\$13,140,267	\$20,873,275	\$16,686,165	\$12,760,517
Net income	1,942,660	1,588,288	3,195,140	3,452,821	3,654,369
Change in net					
unrealized capital gains (losses)	322,873	(507,056)	167,834	79,564	(133,588)
gams (105505)	322,073	(207,020)	107,05	73,201	(155,500)
Change in net					
deferred income tax	(58,213)	102,301	(849,613)	654,725	404,867
Dividends to					
stockholders	-	-	(10,087,328)	-	-
Change in non-	1 (00	50.070	(150.041)		
admitted assets	1,600	59,878	(159,041)	_	
Capital and surplus,					
December 31, current					
year	\$16,592,598	\$14,383,678	\$13,140,267	\$20,873,275	\$16,686,165

# Reconciliation of Examination Adjustments to Surplus For the Examination Period Ended December 31, 2019

There were no changes made to the assets, liabilities or surplus balances reported by the Company for the year ended December 31, 2019. The capital and surplus reported by the Company of \$16,592,598 is accepted as reasonably stated for purposes of the balance sheet per the examination and in compliance with Miss. Code Ann. §83-19-31.

#### MARKET CONDUCT ACTIVITIES

A full market conduct examination was not conducted; however, specific areas of the market conduct activities were reviewed. The specific areas reviewed included those items as indicated below. No significant exceptions with regard to limited procedures performed were noted.

#### **Policyholder Service**

The Company maintained a complaint log during the period under examination. All complaints appeared to have been appropriately resolved and no policyholder abuse was noted.

#### **Underwriting and Rating**

The Company appeared to be appropriately applying premium rates for insured policies based on application data.

It appeared that all applicable policy forms had been appropriately approved by the MID.

#### **Claims Handling**

Claim files were reviewed for general indicators of policyholder treatment concerns noting no material exceptions.

#### **Producer Licensing**

The Company appeared to have the appropriate licensure to issue its products, and agents appeared to be properly licensed and appointed.

#### **Privacy**

Privacy notices were sent to the Company's policyholders annually which appeared to be in compliance with applicable laws and standards.

## **COMMITMENTS AND CONTINGENT LIABILITIES**

Procedures performed during the course of the examination revealed no pending litigation, commitments or other contingent liabilities to which the Company was a party as of the examination date.

#### SUBSEQUENT EVENTS

Effective January 1, 2020, 100% of the shares owned by the Mary Katherine Lee Gift Trust of First Tower Finance Company, LLC was transferred to Lee Investment Partners, LLC. First Tower Finance Company, LLC is an upstream affiliate of the Company.

The Company ceased writing new business in the State of Illinois effective the first quarter of 2021.

The Company did not receive any funds under the Paycheck Protection Program provided under the Coronavirus Aid, Relief, and Economic Security Act.

Subsequent to the year ending December 31, 2019, the Company submitted an attestation requesting exemption from the filing requirements of the Insurance Data Security Law on the grounds the Company had less than fifty (50) employees. The Company's request for exemption from the filing requirements was accepted by the MID.

On March 11, 2020, the World Health Organization declared the spreading coronavirus (COVID-19) outbreak as a pandemic. On March 13, 2020, U.S. President Donald J. Trump declared the coronavirus pandemic a national emergency in the United States. The epidemiological threat posed by COVID-19 had disruptive effects on the economy, including disruption of the global supply of goods, reduction in the demand for labor, and reduction in the demand for U.S. products and services, resulting in a sharp increase in unemployment. The economic disruptions caused by COVID-19 and the uncertainty about the magnitude of the economic slowdown caused extreme volatility in the financial markets.

The Company has been in communication with the Mississippi Insurance Department regarding the impact of COVID-19 on its business operations and financial position. The Company has experienced losses in 2020 and 2021 due to COVID-19 with losses expected to subside during the remainder of 2021. No losses incurred have had a material impact on the Company's financial position.

# **COMMENTS AND RECOMMENDATIONS**

The examination did not identify any material comments and recommendations.

### **ACKNOWLEDGMENT**

The examiners representing the Mississippi Insurance Department and participating in this examination were:

Administrative Examiner

Jimmy D. Blissett, CFE

Examiner-in-charge

Kimberly D. Strong, CPA, CFE

IT Specialist

Steve Sartin, CISA, CRISC

Examiner

Leslie Sorrell, CPA

Examiner

Stephen Solomon

**Consulting Actuary** 

Robert P. Daniel, ACAS, MAAA

Consulting Actuary

Marc Altschull, FSA, MAAA, CFA

Consulting Actuary

Greg Stone, ACAS, MAAA, CSPA

The courteous cooperation of the officers and employees responsible for assisting in the examination is hereby acknowledged and appreciated.

Respectfully submitted,

Kimberly Strong, CPA, CFE

Examiner-in-charge

Mark Cooley, CFE

Mississippi Insurance Department Designee