

MISSISSIPPI INSURANCE DEPARTMENT

MIKE CHANEY Commissioner of Insurance State Fire Marshal

MARK HAIRE Deputy Commissioner of Insurance 501 N. WEST STREET, SUITE 1001 WOOLFOLK BUILDING JACKSON, MISSISSIPPI 39201 www.mid.state.ms.us

July 8, 2010

MAILING ADDRESS Post Office Box 79 Jackson, Mississippi 39205-0079 TELEPHONE: (601) 359-3569 FAX: (601) 359-2474

CERTIFIED MAIL RETURN RECEIPT REQUESTED

Mr. Scott M. Quist, President Southern Security Life Insurance Company, Inc. 5300 South 360 West Salt Lake City, UT 84123

> Report of Examination as of December 31, 2008 RE:

Dear Mr.Quist:

In accordance with Miss. Code Ann. § 83-5-201 et seq. (Rev. 1999), an examination of your Company has been completed. Enclosed herewith is the Order adopting the report and a copy of the final report as adopted.

Pursuant to Miss. Code Ann. § 83-5-209(6)(a) (Rev. 1999), the Mississippi Department of Insurance shall continue to hold the content of said report as private and confidential for a period of ten (10) days from the date of the Order. After the expiration of the aforementioned 10-day period, the Department will open the report for public inspection.

If you have any questions or comments, please feel free to contact me.

Sincerely,

MIKE CHANEY COMMISSIONER OF INSURANCE

Christina J. Kelsey

Senior Attorney

MC/CJK/bs Encls. Order w/exhibit BEFORE THE COMMISSIONER OF INSURANCE OF THE STATE OF MISSISSIPPI

REPORT OF EXAMINATION OF SOUTHERN IN RE:

CAUSENO.10-6118

SECURITY LIFE INSURANCE COMPANY, INC.

<u>ORDER</u>

THIS CAUSE came on for consideration before the Commissioner of Insurance of the State

of Mississippi ("Commissioner"), or his designated appointee, in the Offices of the Commissioner,

1001 Woolfolk Building, 501 North West Street, 10th Floor, Jackson, Hinds County, Mississippi,

pursuant to Miss. Code Ann. § 83-5-201 et seq. (Rev. 1999). The Commissioner, having fully

considered and reviewed the Report of Examination together with any submissions or rebuttals and

any relevant portions of the examiner's work papers, makes the following findings of fact and

conclusions of law, to-wit:

JURISDICTION

I.

That the Commissioner has jurisdiction over this matter pursuant to the provisions of Miss.

Code Ann. § 83-5-201 et seq. (Rev. 1999).

II.

That Southern Security Life Insurance Company, Inc. is a Mississippi-domiciled Company

licensed to write Life; Industrial Life; Industrial Health and Accident; and Life (Burial) coverages.

FINDINGS OF FACT

III.

That the Commissioner, or his appointee, pursuant to Miss. Code Ann. § 83-5-201 et seq. (Rev. 1999), called for an examination of Southern Security Life Insurance Company, Inc. and appointed Daniel P. Callahan, Examiner-In-Charge, to conduct said examination.

IV.

That on or about May 12, 2010, the draft Report of Examination concerning Southern Security Life Insurance Company, Inc. for the period of January 1, 2006 through December 31, 2008, was submitted to the Department by the Examiner-In-Charge, Daniel P. Callahan.

V.

That on or about June 15, 2010, pursuant to Miss. Code Ann. § 83-5-209(2) (Rev. 1999), the Department forwarded to the Company a copy of the draft report and allowed the Company a 15-day period to submit any rebuttal to the draft report. On or about June 28, 2010, the Company submitted a letter, and in response thereto, no revisions were made to the report.

CONCLUSIONS OF LAW

VI.

The Commissioner, pursuant to Miss. Code Ann. § 83-5-209(3) (Rev. 1999), must consider and review the report along with any submissions or rebuttals and all relevant portions of examiner work papers and enter an Order: (1) adopting the Report of Examination as final or with modifications or corrections; (2) rejecting the Report of Examination with directions to reopen; or (3) calling for an investigatory hearing.

IT IS, THEREFORE, ORDERED, after reviewing the Report of Examination, all relevant examiner work papers and the Company's rebuttal, that the Report of Examination of Southern Security Life Insurance Company, Inc. attached hereto as Exhibit "A", should be and same is hereby

adopted as final.

IT IS FURTHER ORDERED that a copy of the adopted Report of Examination,

accompanied with this Order, shall be served upon the Company by certified mail, postage pre-paid,

return receipt requested.

IT IS FURTHER ORDERED that the Mississippi Department of Insurance shall continue

to hold the content of this report as private and confidential for a period of ten (10) days from the

date of this Order, pursuant to Miss. Code Ann. § 83-5-209(6)(a) (Rev. 1999).

IT IS FURTHER ORDERED, pursuant to Miss. Code Ann. § 83-5-209(4) (Rev. 1999), that

within thirty (30) days of the issuance of the adopted report, Southern Security Life Insurance

Company, Inc. shall file affidavits executed by each of its directors stating under oath that they have

received a copy of the adopted report and related orders.

IT IS FURTHER ORDERED that Southern Security Life Insurance Company, Inc. take

the necessary actions and implement the necessary procedures to ensure that all recommendations

contained in the Report of Examination are properly and promptly complied with.

SO ORDERED, this the 8 and day of July 2010.

MIKE CHANEY

COMMISSIONER OF INSURANCE

3

CERTIFICATE OF MAILING

Mr. Scott M. Quist, President Southern Security Life Insurance Company, Inc. 5300 South 360 West Salt Lake City, UT 84123

Christina J. Kelsey
Senior Attorney

Christina J. Kelsey
Senior Attorney
Counsel for the Mississippi Department of Insurance
Post Office Box 79
Jackson, MS 39205-0079
(601) 359-3577
Miss. Bar No. 9853



Mississippi Insurance Department

Report of Financial Examination

of

SOUTHERN SECURITY LIFE INSURANCE COMPANY, INC.

of

Jackson, Mississippi

as of

December 31, 2008

State of M. Essel.
County of CHARCES
Daniel P Callaban, being duly sworn, states as follows:
 I have authority to represent the Mississippi Department of Insurance in the examination of Southern Security Life Insurance Company.
 Mississippi is accredited under the National Association of Insurance Commissioners Financial Regulation Accreditation Standards.
3. I have reviewed the examination work papers and examination report, and the examination of Southern Security Life Insurance Company was performed in a manner consistent with the standards and procedures required by the State of Mississippi and the National Association of Insurance Commissioners.
The affiant says nothing further.
Demot Allen
Examiner's Signature Subscribed and sworn before me by 290 May on this 2972 day or 20 / 20 / 20 / 20 / 20 / 20 / 20 / 20
(SEAL)
KELLY M. MURPHY Notary Public - Notary Seel State of Measouri Commissioned for St. Charles County My Commission Expires: Aug. 19, 2013

Notary Public

My commission expires 8/9/20/3

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MARK HAIRE Deputy Commissioner of Insurance 501 N. WEST STREET, SUITE 1001 WOOLFOLK BUILDING JACKSON, MISSISSIPPI 39201 WWW.mld.state.ms.us MAILING ADDRESS Post Office Box 79 Jackson, Mississippi 39205-0079 TELEPICONE: (601) 359-1061 FAX: (601) 359-1076

May 28, 2010

Honorable Mike Chaney, Commissioner Mississippi Insurance Department 1001 Woolfolk Building 501 North West Street Jackson, MS 39201

Honorable Scott H. Richardson, Director Secretary, Southeastern Zone, NAIC South Carolina Department of Insurance 1201 Main Street, Suite 1000 Columbia, SC 29201

Honorable Alfred W. Gross, Commissioner Chair, Financial Condition (E) Committee, NAIC Virginia State Corporation Commission Bureau of Insurance Commonwealth of Virginia PO Box 1157 Richmond, Virginia 23218

Pursuant to your instructions and in compliance with statutory requirements, an examination, as of December 31, 2008, has been made of the financial condition and business affairs of:

SOUTHERN SECURITY LIFE INSURANCE COMPANY, INC. COMPANY LICENSE #7701317 NAIC COMPANY CODE 75531 Jackson, Mississippi

hereinafter referred to in this report as the ("Company" or "SSLIC"), and the following report of examination is respectfully submitted.

SCOPE OF EXAMINATION

Period Covered by Examination

We have performed our single-state examination of Southern Security Life Insurance Company, Inc. This examination covers the period of January 1, 2006 through December 31, 2008.

Examination Procedure Employed

We conducted our examination in accordance with the NAIC Financial Condition Examiners Handbook. The Handbook requires that we plan and perform the examination to evaluate the financial condition and identify prospective risks of the company by obtaining information about the company including corporate governance, identifying and assessing inherent risks within the company and evaluating system controls and procedures used to mitigate those risks. An examination also includes assessing the principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation, management's compliance with Statutory Accounting Principles and annual statement instructions when applicable to domestic state regulations.

All accounts and activities of the company were considered in accordance with the risk-focused examination process.

SUBSEQUENT EVENTS

No significant subsequent events were noted.

COMPANY HISTORY

General

The Company was incorporated on January 23, 1973, as Southern Security Insurance Company, Inc., under the laws of the State of Mississippi, as a burial company. The original Articles of Incorporation provided for authorized capital of \$25,000 representing 250 shares of common stock with a par value of \$100 per share.

An amendment to the Articles of Incorporation, approved by the stockholders at a meeting held May 5, 1976, provided for an increase in authorized capital to \$200,000 representing 100,000 shares of common stock with a par value of \$2.00 per share. In addition, the amendment provided for the corporate name be changed to Southern Security Life Insurance Company, Inc. On June 4, 1990, Articles of Amendment were passed providing for the authorization to issue 100,000 shares of Class A (voting) with a par value of \$2.00 per share and 1,000,000 shares of Class B (non-voting) common

capital stock with a par value of \$1.00 per share. All capital stock of the Company outstanding at June 4, 1990 was reissued as Class A common stock in a subsequent amendment on July 20, 1990.

On December 18, 2008 the Company completed a stock purchase transaction with Security National Life Insurance Company ("SNLIC"); a Utah domiciled insurance company, whereby SNLIC agreed to purchase all of the outstanding shares of the Company from its shareholders. Under the terms of the agreement, SNLIC paid purchase consideration equal to \$1,352,134, representing the capital and surplus, interest maintenance reserve and asset valuation reserve of the Company as of September 1, 2008, the date SNLIC assumed administrative control over the Company, plus \$1,500,000, representing the ceding commission that had been paid on August 29, 2008, plus \$75,883, representing an actual loss allowance experienced by the Company in the second quarter ended June 30, 2008, less certain adjustments.

As a result of the transaction, on August 29, 2008, SNLIC and the Company entered into a reinsurance agreement to reinsure the majority of the in-force business of the Company to the extent permitted by the Mississippi Insurance Department.

As of December 31, 2008, the Company's authorized lines of insurance were Life, Industrial Life, Industrial Accident and Health, and Life (Burial). The Company was previously authorized to write business in Arkansas but relinquished its license on December 27, 1995. The Company continues to collect premiums and pay premium taxes in Arkansas on business previously written, but does not write any new business.

Dividends and Capital Contributions

On December 31, 2008 the Company paid a dividend in the amount of \$1,300,000 to the Company's parent, SNLIC.

CORPORATE RECORDS

A review of the minutes of the Board of Directors and committee meetings revealed conformity with the requirements of the Articles of Incorporation concerning matters covered and authorizations made. The minutes approved and supported Company transactions.

MANAGEMENT & CONTROL INCLUDING CORPORATE GOVERNANCE

The bylaws of the Company indicated the number of directors may be no less than six and no more than eleven.

The following persons served as directors of the Company as of December 31, 2008:

Name and Location <u>Title and Principal Occupation</u>

Jack Lynn Beckstead, Jr. President, Security National

Mortgage Company

George R Quist, Sr., Salt Lake City, UT Board Chairman

Charles L Crittenden, Ogden, UT Retired

Scott M Quist, Salt Lake City, UT Chief Executive Officer,

SNLIC

Robert G Hunter Physician

Norman G Wilbur, Plano, TX Executive Director, Dallas

Habitat for Humanity

H Craig Moody, Sandy, UT Owner, Moody & Associates

The Company's bylaws provide for officers to consist of a president, executive vice president, secretary and treasurer.

The officers of the Company as of December 31, 2008, were as follows:

Name Title and Principal Occupation

Scott M Quist President & Chief Executive

Officer

Faye Anne Blackett Vice President- Policy Service

Diana C Olson Vice President – Controller

Jason G Overbaugh Vice President – National Sales

Director

Christie Q Overbaugh Vice President- Internal

Operations

John Van Valkenburg Vice President & Chief Actuary

Jeffrey R Stephens General Counsel & Secretary

Stephen M Sill Chief Financial Officer &

Treasurer

Committees and the respective committee members of the Company as of December 31, 2008 were as follows:

Executive Committee

Name and LocationTitle and Principal OccupationGeorge R Quist, Chairperson, Salt Lake
City, UtahChief Executive Officer,
Security National Financial
CorporationScott M Quist, Salt Lake City, UtahPresident and Chief Executive
Officer, Southern Security Life
Insurance Company, Inc.H Craig Moody, Sandy, UtahOwner, Moody & Associates

Audit Committee

Norman G Wilbur, Chairperson, Plano, Title and Principal Occupation

Norman G Wilbur, Chairperson, Plano, Director, Habitat for Humanity
Texas

Charles L Crittenden, Ogden, Utah

H Craig Moody, Sandy Utah

Owner, Moody & Associates

Compensation Committee

Name and Location

George R Quist, Chairperson, Salt Lake
City, Utah

Charles L Crittenden, Ogden, Utah

H Craig Moody, Sandy, Utah

Norman G Wilbur, Plano Texas

Title and Principal Occupation

Chief Executive Officer,
Security National Financial
Corporation

Retired

Owner, Moody & Associates

Management informally prepares an operating plan for the next fiscal year, but does not have a formal, written, long-term strategic plan. See Finding #1 on page 15.

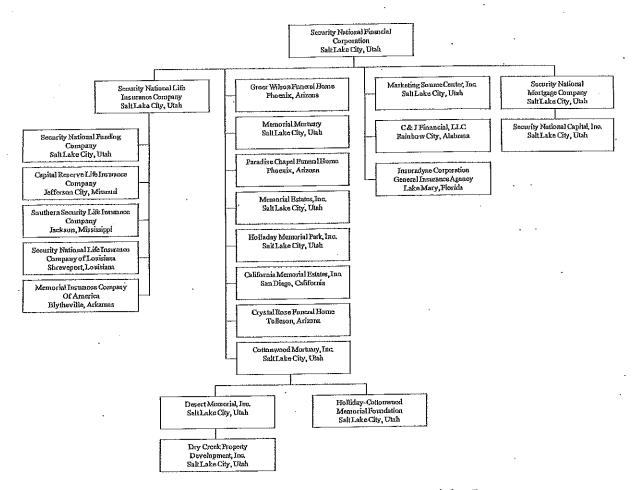
The parent company, Security National, has two individuals in the Internal Audit Department. One is dedicated to premium audits and the other spends a considerable amount of time developing procedures to comply with the requirements of Sarbanes Oxley 404 and recently has been heavily involved in the Company's common stock investment activity; this compromises the independence of the internal audit function as well as taking time away from its purpose in the scheme of internal controls. See Finding #2 on page 15.

Official position descriptions have either not been prepared or not kept up to date. See Finding #3 on page 16.

The actuarial department does not formally document peer reviews and actuarial processes nor maintain historical closing process information. See Finding #4 on page 16.

Holding Company

The Company is wholly owned and controlled by Security National Life Insurance Company. An organizational chart illustrating the holding company system follows:



The process for allocating expenses between the parent, SNLIC, and the Company, consists of allocating a flat dollar amount for expenses. See Finding #5 on page 16.

FIDELITY BONDS AND OTHER INSURANCE.

The minimum fidelity coverage suggested by the National Association of Insurance Commissioners ("NAIC") for the Parent Company's size and premium volume is not less than \$900,000. As of the examination date, the Company participated in fidelity bond coverage of \$1,000,000. The Company also had additional insurance protection against loss from property and liability risks.

PENSIONS, STOCK OWNERSHIP AND INSURANCE PLANS

As of the examination date, the Company's pension stock ownership and insurance plans consisted of participation in programs initiated by Security National Financial Corporation for its employees and the employees of its subsidiaries. The insurance plans consisted of group medical and group term life. The benefit plans included a noncontributory employee stock ownership plan, a stock incentive plan, and a 401(k) savings and profit sharing plan. A provision was made in the financial statement for company obligations under such plans.

TERRITORY AND PLAN OF OPERATION

As of December 31, 2008, the Company's core business consisted of traditional ordinary whole life, and individual deferred annuities. A significant portion of these policies were marketed as a means to fund funeral and interment related costs. As of the examination date, the following policies were issued:

Limited Pay Plans	
Whole Life Paid up at 100	
Industrial Whole Life	
Ordinary Whole Life & Term	
Flexible Premium Retirement	nnuity

The industrial whole life plans had maximum death benefits of \$5,000 and for the whole life and limited pay plans had maximum death benefits of \$10,000 and the ordinary whole life & term plans have a maximum death benefit of \$250,000.

The Company also issued an industrial whole life policy that reduces death benefits if death occurs in the first three years of coverage. The Company retained 100% of the policy risks under these policies.

Medical examinations were not required for the limited pay, whole life, and industrial whole life policies issued by the Company unless information in the application or inspection reports indicated a substandard risk (Accept/Decline).

The policy forms issued during the examination period were consistent with Department approved forms. The Company's risk retention limit was \$45,000 per life with a corridor for an additional \$5,000.

Territory and Plan of Operation

As of December 31, 2008, the Company was licensed in the state of Mississippi.

The Company's agency force consisted of approximately 100 agents.

The Company processes business for Class A and B Funeral Associations; however, does not have written agreements associated with this activity. See Finding #6 on page 17.

Advertising and Sales Material

Sales materials used were primarily direct mail and point of sale brochures and flyers. These materials were distributed to consumers through general agencies, agents, and funeral homes.

GROWTH OF COMPANY

The Company, as indicated above, was experiencing profit and surplus strain. During the examination, period premium activity remained relatively flat before declining in 2008. Upon its acquisition by SNLIC, all new business was written on SNLIC's paper.

MORTALITY AND LOSS EXPERIENCE

The independent actuarial review performed indicates that the Company generally followed accurate and appropriate procedures in determining its actuarial assets, reserves, and liabilities. The Company submitted a Statement of Actuarial Opinion with its 2008 Annual Statement in compliance with Section 7 of the NAIC Model Actuarial Opinion and Memorandum Regulation that was found by the independent actuary to be in compliance with NAIC standards.

However, the actuarial department did not perform asset adequacy testing specific to the SSLIC block of business. See Finding # 7 on page 17.

REINSURANCE

The Stock Purchase Agreement (discussed under Company History) provides that SNLIC and the Company each agree to enter into a reinsurance agreement contemporaneous with the execution of such Stock Purchase Agreement (completed on December 18, 2008). Under the terms of this reinsurance agreement, SNLIC is required to reinsure all of the in force and future insurance liabilities of the Company. SNLIC will also assume complete administrative control of all of the then current and future insurance related business operations of the Company at such time as SNLIC notifies the Company in writing that it is capable of assuming administrative control over such insurance related business operations, provided SNLIC assumes administrative control no later than September 1, 2008.

On August 28, 2008, in furtherance of the requirements of the Stock Purchase Agreement, SNLIC and the Company entered into a reinsurance agreement (the "Reinsurance Agreement") to reinsure the majority of the in force business of the Company, as reinsurer, to the extent permitted by the Mississippi Insurance Department. Pursuant to the terms of the Reinsurance Agreement, SNLIC paid a ceding commission to the Company in the amount of \$1,500,000.

ACCOUNTS AND RECORDS

The Company's accounting systems were maintained on a local area network. Subsidiary records were maintained in commercial software applications on stand-alone personal computers. The examiners observed that the Company makes use of spreadsheets for financial reporting that do not have necessary controls to ensure their integrity See Finding #8 on page 17.

An independent certified public accounting firm, Larson & Rosenberger, audited the Company's records for 2008. Audit reports generated by the auditors for the 2008 year contained a qualified opinion based upon the inability to obtain records prior to the business assumed by SNLIC, and were made available for the examiner's use.

STATUTORY DEPOSITS

The Company complied with the statutory deposit requirement pursuant to Miss. Code. Ann. §§ 83-7-21 and 83-19-31(2). The examination team confirmed that the Company maintained a statutory deposit consisting of a U.S. bond and cash, amounting to a total of \$400,000 which was adequate to cover the reduced required deposit of \$400,000. The previous pledged requirement of \$1,000,000 was reduced per a letter from the Mississippi Insurance Department on December 30, 2008.

FINANCIAL STATEMENTS

The following financial statements were prepared from the Company's accounting records and the valuations and determination made during the examination. The accompanying COMMENTS ON FINANCIAL STATEMENTS are an integral part of the financial statements.

SOUTHERN SECURITY LIFE INSURANCE COMPANY, INC. BALANCE SHEET (ASSETS) as of December 31, 2008

	Net
	Admitted
	Assets
Bonds.	\$ 899,843
Mortgage loans	421,267
Property held for the production of income	7,052
Cash and short-term investments	190,873
Investment income due and accrued	20,168
Other amounts receivable under reinsurance contracts	74,282
Guaranty funds receivable or on deposit	3,379
Total assets	\$ 1,616,864

SOUTHERN SECURITY LIFE INSURANCE COMPANY, INC. BALANCE SHEET (LIABILITIES, SURPLUS AND OTHER FUNDS) as of December 31, 2008

		. 47
Liabilities	Cı	irrent Year
General expenses due or accrued	\$	2,949
Amounts withheld or retained by company		443
Amounts held for agents' account		9,267
Remittances and items not allocated		8,639
Asset valuation reserve (AVR)		9,250
Payable to parent, subsidiaries and affiliates		30,000
Total liabilities	\$	60,548
·		
Capital and Surplus		
Common capital stock	\$	550,000
Surplus notes		
Gross paid in and contributed capital		1,618,879
Unassigned funds		(612,563)
Total capital and surplus	\$	1,556,316
Total liabilities, capital and surplus	\$	1,616,864

SOUTHERN SECURITY LIFE INSURANCE COMPANY, INC. SUMMARY OF OPERATIONS

for the Year Ended December 31, 2008

	Current Year	
Premiums and annuity considerations for life, accident and		
health contracts	\$ 2,258,684	
Net investment income	628,382	
Amortization of interest maintenance reserve (IMR)	14,245	
Separate accounts net gain from operations excluding		
unrealized gains or losses		
Commissions and expense allowances on reinsurance ceded	1,590,077	
Income from fees associated with investment management		
Aggregate write-ins for miscellaneous income	91,229	
Total revenues	\$ 4,582,617	
Death benefits	\$ 764,427	
Annuity benefits	785,841	
Surrender benefits and withdrawals for life contracts	9,311	
Interest and adjustments on contract or deposit-type contract		
funds	-	
Increase in aggregate reserves for life and accident and		
health contracts	(22,912,015)	
Total benefits and reserves \$(21,3)		
Commissions on premiums, annuity considerations and		
deposit-type contract funds	\$ 354,250	
General insurance expenses	545,794	
Insurance taxes, licenses and fees, excluding federal income	3 13,751	
taxes	33,801	
Increase in loading on deferred and uncollected premiums	32,002	
moreuse in folding on deferred and disconcered promising	(3,611)	
Net transfers to or (from) separate accounts net of		
reinsurance	-	
Aggregate write-ins for deductions	23,752,912	
Total expenses	\$ 24,693,147	
Net gain from operations before dividends and federal	\$ 1,241,906	
income taxes	Ф 1,241,900	
Dividends to policyholders		
Net gain from operations after dividends and before federal	1 241 006	
income taxes	1,241,906	
Federal and foreign income taxes incurred	-	
Net gain from operations after dividends and taxes and before realized capital gains or (losses)	\$1,241,906	
before realized capital gains of (1088es)	Ψ1,241,300	

SOUTHERN SECURITY LIFE INSURANCE COMPANY, INC. RECONCILIATION OF CAPITAL AND SURPLUS 2006 through 2008

	2006	2007	Per Exam 2008
Capital and surplus prior	2000	2001	2000
reporting year	\$1,398,011	\$1,313,226	\$ 757,618
Increase (decrease) in	ψ1,520,011	4 1,5 10,	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
common stock	0	0	0
Increase (decrease) in		-	
contributed capital			
Net income or (loss)	229,882	(496,010)	1,281,582
Change in nonadmitted			
assets	(148,703)	(152,019)	204,664
Changes in unrealized			
capital gains (losses)	(107,054)	(152,019)	203,664
Change in asset valuation	·		
reserve	(113,910)	(8,391)	269,955
Surplus adjustments - paid			
in	55,000		300,000
Dividends to stockholders			(1,300,0000
Aggregate write-ins for			
gains and losses in surplus			(201,842)
Rounding		1	(3)
Net changes in capital and			-
surplus	(84,785)	(555,608)	798,698
Capital and surplus end of			
reporting year	1,313,226	757,618	1,556,316

COMMENTS ON FINANCIAL STATEMENTS

Capital and surplus

\$1,556,316

The Company's minimum capital requirement was \$400,000 as defined in Miss. Code Ann. § 83-19-31(1)(a). The Company had total adjusted capital of \$1,565,566, which exceeded the company action level risk-based capital (RBC) requirement of \$192,484 by \$1,373,082.

SUMMARY OF RECOMMENDATIONS

Finding #	Page #	Finding
1	6	Management informally prepares an operating plan for the next fiscal year, but does not maintain a formal, written, long-term strategic plan. Some strategic planning activities were discussed during the interviews, but no formal long-term strategic plan was available. Although the President is able to clearly verbalize strategies, the desire to remain flexible seems to preclude the establishment and quantification of an annual or strategic budget. Consequently, the Company does not prepare or review an integrated annual financial budget based upon corporate goals though it has begun the establishment of an operational/cost budget and has implemented the use of various dashboard reports for enhanced performance tracking.
		It is recommended that the Company prepare a formal, documented long-term strategic plan to address its future planning and business activities for a 3-5 year period in accordance with common business best practices and implement an annual budget plan whereby baseline goals and objectives are quantified with allowance for major impacts, such as investment deterioration, to be quantified and added to the plan when known.
2	6	The parent company, Security National Life Insurance Company, has two individuals in the Internal Audit Department with one being dedicated to premium audits. The internal audit director has been primarily involved with developing procedures to comply with the requirements of Sarbanes Oxley 404 since his employment in 2004, and an audit plan to verify that the procedures and controls in place has not been prepared or conducted. An external firm was hired in the fourth quarter of 2009 to begin auditing the procedures and controls currently in place. In addition the internal audit director has recently been

Finding	Page	Finding
# 2 (cont.)	6	heavily involved in common stock investment activity thereby comprising his appearance of independence.
		It is recommended that the Audit Director consider developing an audit plan for the Internal Audit Department. In addition, senior management should consider obtaining external investment advice in the area currently handled by the internal audit director to reestablish the independent nature of the function. Any excess available time of the internal audit director could be spent on assistance to the external auditors, which could help to keep down audit costs.
3	6	Official position descriptions have either not been prepared or not kept up to date.
	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	It is recommended that official position descriptions and responsibilities be developed and kept up to date.
4	6	The actuarial department does not formally document peer reviews and actuarial processes nor maintain historical closing processing information.
		It is recommended that the actuarial staff sign off on reports and procedures and maintain historical records to document internal controls.
5	7	In the Gross Premium Valuation (GPV) the actuary assumed that maintenance expenses were \$20 for a premium paying policy and \$10 for a non premium paying policy. In addition internal actuaries assumed a flat \$100,000 in expenses for all policies. Since SSLIC had about 20,000 policies this translates into about \$5 a policy giving a total of \$25 for a premium paying policy and \$15 for a paid up policy. This appears low even for the amalgamated structure. While Security National might say that there was no additional cost of bringing SSLIC on board — no new hires, the proper way is to allocate resources regardless and the allocated costs appear low. Moreover, Exhibit II of the Annual Statement shows expenses of \$550,000 or about \$27.50 per policy. We were advised that expenses charged to SSLIC by SNIC are those that SSLIC can afford to pay. Since the only income it has is interest on the \$1.6 million of assets, this is the expense employed.
		It is recommended that an appropriate apportionment of

Finding #	Page #	Finding
5 (cont.)	7	expenses be done and employed in future analyses.
6	9	Southern Security Life Insurance processes business for Class A and B Funeral Associations; however, does not have written agreements associated with this activity.
	-	It is recommended that the Company obtain written agreements for all business processed for Class A and B Funeral Associations.
7	9	The actuarial department did not perform asset adequacy testing specific to the SSLIC block of business at the time of acquisition nor was it clear the extent of internal or third party testing of the Parent's overall book of business at December 31, 2008. It is recommended that the actuarial department maintain adequate documentation of its asset adequacy testing on a legal entity basis.
8	10	The Company makes use of spreadsheets for financial and other management reporting; however, has not implemented the necessary controls to ensure their integrity. Controls could include a password to protect data downloaded into spread sheets and implementing a change management policy whereby any changes made to data would reflect both the amount and author of the change. It is recommended that the Company implement controls to insure the integrity of the information and calculations reported upon from these spreadsheets.

ACKNOWLEDGEMENT

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Respectfully Submitted,

Daniel P. Callahan, CFE

Examiner in Charge