

#### MISSISSIPPI INSURANCE DEPARTMENT

501 N. WEST STREET, SUITE 1001 WOOLFOLK BUILDING JACKSON, MISSISSIPPI 39201 www.mid.state.ms.us

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MIKE CHANEY Commissioner of Insurance State Fire Marshal

June 26, 2008

#### CERTIFIED MAIL RETURN RECEIPT REQUESTED

Mr. Larry Bernard Wooten Chairman of the Board & President Southern Capital Life Insurance Company 1401 Livingston Lane Jackson, MS 39213

> Report of Examination as of December 31, 2006 RE:

Dear Mr. Wooten:

In accordance with Miss. Code Ann. § 83-5-201 et seq. (Rev. 1999), an examination of your Company has been completed. Enclosed herewith is the Order adopting the report and a copy of the final report as adopted.

Pursuant to Miss. Code Ann. § 83-5-209(6)(a) (Rev. 1999), the Mississippi Department of Insurance shall continue to hold the content of said report as private and confidential for a period of ten (10) days from the date of the Order. After the expiration of the aforementioned 10day period, the Department will open the report for public inspection.

If you have any questions or comments, please feel free to contact me.

Sincerely,

MIKE CHANEY COMMISSIONER OF INSURANCE

Mark Haire
pecial Assistant Attorney General

MC/JMH/bs Encls. Order w/exhibit BEFORE THE COMMISSIONER OF INSURANCE OF THE STATE OF MISSISSIPPI

IN RE: REPORT OF EXAMINATION OF SOUTHERN CAPITAL LIFE INSURANCE COMPANY

**CAUSE NO. 08-5774** 

**ORDER** 

THIS CAUSE came on for consideration before the Commissioner of Insurance of the State

of Mississippi ("Commissioner"), or his designated appointee, in the Offices of the Commissioner,

1001 Woolfolk Building, 501 North West Street, 10th Floor, Jackson, Hinds County, Mississippi,

pursuant to Miss. Code Ann. § 83-5-201 et seq. (Rev. 1999). The Commissioner, having fully

considered and reviewed the Report of Examination together with any submissions or rebuttals and

any relevant portions of the examiner's work papers, makes the following findings of fact and

conclusions of law, to-wit:

**JURISDICTION** 

I.

That the Commissioner has jurisdiction over this matter pursuant to the provisions of Miss.

Code Ann. § 83-5-201 et seq. (Rev. 1999).

II.

That Southern Capital Life Insurance Company is a Mississippi-domiciled Company licensed

to write Life and Accident and Health coverages.

#### FINDINGS OF FACT

III.

That the Commissioner, or his appointee, pursuant to Miss. Code Ann. § 83-5-201 et seq. (Rev. 1999), called for an examination of Southern Capital Life Insurance Company and appointed Joseph R. May, Examiner-In-Charge, to conduct said examination.

IV.

That on or about April 22, 2008, the draft Report of Examination concerning Southern Capital Life Insurance Company for the period of January 1, 2004, through December 31, 2006, was submitted to the Department by the Examiner-In-Charge, Joseph R. May.

V.

That on or about May 19, 2008, pursuant to Miss. Code Ann. § 83-5-209(2) (Rev. 1999), the Department forwarded to the Company a copy of the draft report and allowed the Company a 30-day period to submit any rebuttal to the draft report. On or about June 18, 2008, the Company responded to the draft report, and in response thereto, minor revisions were made to the report.

#### **CONCLUSIONS OF LAW**

VI.

The Commissioner, pursuant to Miss. Code Ann. § 83-5-209(3) (Rev. 1999), must consider and review the report along with any submissions or rebuttals and all relevant portions of examiner work papers and enter an Order: (1) adopting the Report of Examination as final or with modifications or corrections; (2) rejecting the Report of Examination with directions to reopen; or (3) calling for an investigatory hearing.

IT IS, THEREFORE, ORDERED, after reviewing the Report of Examination, the Company's rebuttal, and all relevant examiner work papers, that the Report of Examination of Southern Capital Life Insurance Company, attached hereto as Exhibit "A", should be and same is

hereby adopted as final.

IT IS FURTHER ORDERED that a copy of the adopted Report of Examination,

accompanied with this Order, shall be served upon the Company by certified mail, postage pre-paid,

return receipt requested.

IT IS FURTHER ORDERED that the Mississippi Department of Insurance shall continue

to hold the content of this report as private and confidential information for a period of ten (10) days

from the date of this Order, pursuant to Miss. Code Ann. § 83-5-209(6)(a) (Rev. 1999).

IT IS FURTHER ORDERED, pursuant to Miss. Code Ann. § 83-5-209(4)(Rev. 1999),

that within thirty (30) days of the issuance of the adopted report, Southern Capital Life Insurance

Company shall file affidavits executed by each of its directors stating under oath that they have

received a copy of the adopted report and related orders.

IT IS FURTHER ORDERED that Southern Capital Life Insurance Company take the

necessary actions and implement the necessary procedures to ensure that all recommendations

contained in the Report of Examination are properly and promptly complied with.

SO ORDERED, this the Aday of June, 2008.

DEPUTY COMMISSIONER

STATE OF MISSISSIPPI

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#### **CERTIFICATE OF MAILING**

I hereby certify that a true and correct copy of the above and foregoing Order and a copy of the final Report of Examination, as adopted by the Mississippi Department of Insurance, was sent by certified mail, postage pre-paid, return receipt requested, on this the 26 day of June, 2008, to:

Mr. Larry Bernard Wooten Chairman of the Board & President Southern Capital Life Insurance Company 1401 Livingston Lane Jackson, MS 39213

Mark Haire

Special Assistant Attorney General

J. Mark Haire
Special Assistant Attorney General
Counsel for the Mississippi Department of Insurance
Post Office Box 79
Jackson, MS 39205-0079
(601) 359-3577
Miss. Bar No. 2065



# Mississippi Insurance Department

## **Report of Examination**

of
Southern Capital Life Insurance Company
1401 Livingston Lane
Jackson, Mississippi 39213

As of December 31, 2006

NAIC Group Code 0893 NAIC Company Code 94617 NAIC ETS No. MS029-C38

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#### EXAMINER'S AFFIDAVIT AS TO STANDARDS AND PROCEDURES USED IN THE **EXAMINATION**

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County of Madison,

Joseph R. May being duly sworn, states as follows:

- I have authority to represent the Mississippi Insurance Department in the examination of 1. Southern Capital Life Insurance Company.
- The Mississippi Insurance Department is accredited under the National Association of 2. Insurance Commissioners Financial Regulation Standards and Accreditation.
- I have reviewed the examination work papers and examination report, and the examination 3. of Southern Capital Life Insurance Company was performed in a manner consistent with the standards and procedures required by the Commissioner of Insurance of the State of Mississippi.

The affiant says nothing further.

Joseph R. May, CFE, CIE, CPA, CMA, FAHM

Examiner-in-charge

Subscribed and sworn before me by Joseph R. May on this 25th day of June, 2008.

[date].





#### MISSISSIPPI INSURANCE DEPARTMENT

501 N. WEST STREET, SUITE 1001 WOOLFOLK BUILDING JACKSON, MISSISSIPPI 39201 www.doi.state.ms.us

MIKE CHANEY

Commissioner of Insurance

State Fire Marshal

March 24, 2008

Honorable Mike Chaney Commissioner of Insurance Mississippi Insurance Department 1001 Woolfolk Building (39201) Post Office Box 79 Jackson, Mississippi 39205

Honorable Alfred W. Gross
Chair, Financial Condition (E) Committee
Secretary, Southeastern Zone
Commissioner of Insurance
State of Virginia
State Corporation Commission
Bureau of Insurance
Commonwealth of Virginia
Post Office Box 1157
Richmond, Virginia 23218

#### Dear Sirs:

Pursuant to the instructions and authorization from the Commissioner of Insurance for the State of Mississippi and in compliance with statutory provisions, an examination as of December 31, 2006, has been conducted of the affairs and financial condition of:

## SOUTHERN CAPITAL LIFE INSURANCE COMPANY (NAIC COMPANY CODE 94617; NAIC-ETS No. MS029-C38)

Statutory Home Office: 1401 Livingston Lane Jackson, Mississippi 39213

This examination was performed at Southern Capital Life Insurance Company's statutory home office in Jackson, Mississippi, and was conducted in accordance with Miss. Code Ann. §83-1-205, et seq., and the report of examination is herewith submitted for your review.

#### INTRODUCTION

This examination was performed by examiners representing the Mississippi Insurance Department (MID) and covered Southern Capital Life Insurance Company (SCLIC or Company) operations and financial condition from January 1, 2004, through December 31, 2006, including material transactions and/or events occurring subsequent to the examination date and noted during the course of this examination. The MID engaged Carr, Riggs & Ingram, LLC (CRI) to perform the financial and market conduct sections of the examination and Taylor, Walker & Associates (TWA) to perform the actuarial section of the examination.

For purposes of this examination report, the examination period is defined as January 1, 2004 through December 31, 2006, and the examination date is defined as December 31, 2006. The Company was previously examined by the MID as of December 31, 2003.

#### **SCOPE OF EXAMINATION**

This examination was performed in conjunction with the full scope financial examination that was conducted on its parent company, Southern Farm Bureau Life Insurance Company (SFBLIC). The examination included assessing the Company's financial condition, its ability to fulfill and manner of fulfillment of its obligations, the nature of its operations, and compliance with the law.

This examination was conducted in accordance with procedures recommended by the National Association of Insurance Commissioners (NAIC) <u>Financial Condition Examiners Handbook</u>.

Reporting in the comments and recommendations section of this report was by exception; therefore, items that were tested and deemed acceptable by the examiners without material change receive little or no comment.

#### HISTORY OF THE COMPANY

The Company was incorporated on December 23, 1981 as Southern Farm Bureau Annuity Insurance Company. The articles of association authorized 15,000 shares of \$100 par value common stock, which were sold to Southern Farm Bureau Life Insurance Company and provided the Company with \$1.5 million in capital. The Company's operations were dormant except for investment activity until July 1983, when it began to reinsure annuities written by its parent company.

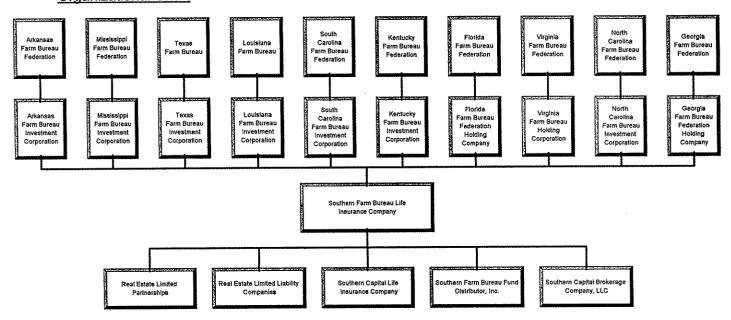
Certain group decreasing term life insurance of SCLIC was assumed by Southern Farm Bureau Life Insurance Company effective November 1, 1990. In 1996, the reinsurance agreements between the Company and its parent company were cancelled or modified and the related reserves were recaptured by Southern Farm Bureau Life Insurance Company. Additionally, the Company paid a dividend to its parent company in order to transfer an appropriate amount of unallocated surplus for the recaptured business.

Effective May 1, 1998, the Company agreed to co-insure certain life insurance policies and annuity contracts that were sold and underwritten by its parent company. However, during the year 1999 this assumed business was recaptured by SFBLIC through the termination of the 1998 agreement and the Company's name was changed to its current title effective December 14, 1999. The Company, as of the report date, remains inactive.

#### HOLDING COMPANY STRUCTURE

As reflected in the following organizational chart, the Company is ultimately owned by the Farm Bureau Investment Corporations in Arkansas, Kentucky, Mississippi, Texas, Louisiana, South Carolina, and North Carolina, and holding corporations in Virginia, Florida, and Georgia, which are controlled by the Farm Bureau Federation in each state respectively. Each shareholder owns 10% of Southern Farm Bureau Life Insurance Company's issued and outstanding common stock.

#### **Organizational Chart**



#### **Related Party Transactions**

Southern Farm Bureau Life Insurance Company allocated certain expenses to its subsidiaries, principally Southern Capital Life Insurance Company; such expenses approximated \$25,000 for each year under examination. The federal income taxes were allocated to the Company as though a separate tax return had been filed.

#### MANAGEMENT AND CONTROL

#### Stockholder

Southern Farm Bureau Life Insurance Company owns 100% of outstanding common stock of SCLIC (1,500 shares at \$100 par value). The complete organizational chart is depicted in the Holding Company section of this report above.

#### **Board of Directors**

The articles of association and bylaws vest the management and control of the Company's business affairs with the board of directors. The members of the duly elected board of directors, along with their state of residence and principal occupation, at December 31, 2006, are as follows:

Name and City of Residence	Principal Occupation
Mr. Ronald Ray Anderson Ethel, Louisiana	Farmer and President of Louisiana Farm Bureau Federation
Mr. Lloyd Arthur Rails, Texas	Farmer and Vice President of Texas Farm Bureau Federation
Mr. William Donald Childs Commerce, Georgia	Farmer
Mr. Andrew Marshall Coyle Owingsville, Kentucky	Farmer, President of Kentucky Farm Bureau Federation
Mr. Kenneth Dierschke San Angelo, Texas	Farmer and President of Texas Farm Bureau Federation
Mr. John Wayne Dollar Ochlocknee, Georgia	Farmer and President of Georgia Farm Bureau Federation
Mr. Ben Martin Gramling, II Gramling, South Carolina	Chairman of the Board of Gramling Brothers, Inc.
Mr. Mark Haney Nancy, Kentucky	Farmer
Mr. Bruce Lane Hiatt Cana, Virginia	Farmer and President of Virginia Farm Bureau Federation
Mr. Carl Bowie Loop, Jr. Jacksonville, Florida	Farmer, President of Florida Farm Bureau Federation and President and Chairman of the Board

#### Name and City of Residence

Mr. Kenneth M. Middleton II Glen Allen, Mississippi

Mr. Oliver Bryan Mitchell Doyline, Louisiana

Mr. Wayne Franklin Pryor Goochland, Virginia

Mr. Stanley Eldon Reed Marianna, Arkansas

Mr. Raymond Richard Roth, Jr. Wellington, Florida

Mr. Randy Veach Manila, Arkansas

Mr. David Whitmire Waide West Point, Mississippi

Mr. David Milton Winkles, Jr. Sumter, South Carolina

Mr. Larry Bernard Wooten Raleigh, North Carolina

Mr. John Milton Wright, Jr. Reidsville, North Carolina

#### **Principal Occupation**

Partner in Middleton Planting

Company

Farmer

Farmer

Farmer, Attorney and President of Arkansas Farm Bureau Federation

President of Roth Farms, Inc. and Vice President of Florida Farm

Bureau Federation

Farmer

Farmer and President of Mississippi Farm Bureau Federation

President of D. M. Winkles, Inc. and President of South Carolina Farm Bureau Federation

Partner of Wooten Farming and Seed and President of North Carolina Farm Bureau Federation

Retired Farmer

#### **Officers**

The following are the officers that were duly elected by the board of directors and holding office at December 31, 2006.

<u>Name</u>	<u>Position</u>
Mr. Carl B. Loop, Jr.	Chairman of the Board and President
Mr. John Wayne Dollar	First Vice President
Mr. J. Joseph Stroble	Executive Vice President, CEO
Mr. Laurence E. Favreau	Senior Vice President, CFO
Mr. Gino Gianfrancesco	Senior Vice President, Marketing
Mr. Randy M. Johns	Senior Vice President, Policy Administration and Assistant Secretary
Mr. Joseph A. Purvis	Senior Vice President, General Counsel and Secretary
Mr. Sherrell Ballard	Vice President, Information Systems
Mr. Denny Blaylock	Vice President, Underwriting
Mr. Glen Castle	Vice President, Group, Pension and Variable Product
Dr. David N. Duddleston	Vice President, Medical Director
Mr. Richard Fielding	Vice President, Chief Actuary
Mr. Philip R. Hogue	Vice President, Realty Investments
Mr. Kenneth P. Johnston	Vice President, Product Development
Mr. Richard D. McClure	Vice President, Claims
Mr. Perry McGaugh	Vice President, Legal
Mr. Walter J. Olson III	Vice President, Chief Investment Officer
Mr. Billy Sims	Vice President, Human Resources
Mr. E.J. Trosclair	Vice President, Agency
Mr. Robert E. Ward	Vice President and Controller

#### **Committees**

During the time period covered by this examination, the following committees were utilized by the Company to carry out the certain specified duties: investment committee, executive committee and audit committee. The minutes to these committees were reviewed and appeared to be in order and the committees appeared to be provided appropriate oversight by the Board of Directors.

The following officers and directors served on the Investment Committee at December 31, 2006.

Mr. J. Joseph Stroble, Chairman

Mr. Gino Gianfrancesco

Mr. Laurence E. Favreau

Mr. Richard Fielding

Mr. Walter J. Olson III

Mr. Joseph A. Purvis

The following directors served on the Executive Committee at December 31, 2006.

Mr. Marshall Coyle

Mr. Carl B. Loop, Jr., Chairman

Mr. John Wayne Dollar

Mr. Stanley Reed

Mr. Ronald R. Anderson

Mr. David Waide

Mr. Larry Wooten

Mr. David M. Winkles, Jr.

Mr. Kenneth Dierschke

Mr. Bruce Hiatt

The following directors served on the Audit Committee at December 31, 2006.

Mr. Ronald R. Anderson

Mr. Bruce Hiatt

Mr. Marshall Coyle

Mr. Carl B. Loop, Jr.

Mr. Larry Wooten

Mr. David Waide, Chairman

#### Conflict of Interest

The Company, through its parent company, has formal procedures whereby disclosure is made to the board of directors of any material interest or affiliations on the part of any officer or director that is, or would likely be, a conflict with their official duties. These procedures were reviewed, and no conflicts or exceptions to the Company's policies were noted.

#### CORPORATE RECORDS

The minutes of the meetings of the stockholders and board of directors, regarding the Company's business affairs as recorded during the period covered by the examination, were reviewed and appeared to be complete and in order with regard to recording action on matters brought up at the meetings for deliberation, which included the approval and support of the Company's transactions and events, as well as the review of its audit and examination reports.

#### FIDELITY BOND AND OTHER INSURANCE

The Company was insured under various insurance policies that appeared to be adequate to protect the Company's interest. In particular, the Company maintained directors and officers coverage, professional liability coverage, electronic and computer crime coverage, and fidelity coverage that, with its \$5 million single loss limit of liability, exceeded the NAIC's suggested minimum amount for fidelity coverage.

#### **DIRECTORS', OFFICERS', AND EMPLOYEES' WELFARE**

The Company did not have any direct employees. The employees of its parent company performed work on behalf of the Company and any related benefits were provided by the parent company.

#### **ACCOUNTS AND RECORDS**

The Company's accounting and record keeping system is built around an IBM 3090 mainframe computer that included numerous software applications, such as Ingenium, the new policy administration system, as well as applications for payroll, cost/budget, inventory, and general accounting. The system is on-line and can be accessed by numerous IBM terminals. Also, wide use is made of personal computers in various areas of the Company where the specialized data is only applicable to the user's area.

#### **STATUTORY DEPOSITS**

The Company's statutory deposits with the state of Mississippi complied with Miss. Code Ann. §83-19-31(2). The following chart displays the Company's statutory deposits at December 31, 2006.

Description	ion State Deposited		Fair Value	
U.S. Treasury	Mississippi	\$ 2,900,000	\$ 1,391,304	
U.S. Treasury	North Carolina	1,300,000	623,688	
Certificates of Deposit	South Carolina	150,000	150,000	
U.S. Treasury	Arkansas	130,000	109,866	
U.S. Treasury	Georgia	50,000	50,000	
Total		\$ 4,530,000	\$ 2,324,858	

#### SOUTHERN CAPITAL LIFE INSURANCE COMPANY FINANCIAL STATEMENTS EXAMINATION AS OF DECEMBER 31, 2006

#### <u>Introduction</u>

The following financial statements reflect the same amounts reported by the Company and consist of a Statement of Admitted Assets, Liabilities, Capital and Surplus at December 31, 2006, a Summary of Operations for the year ended December 31, 2006, and a Reconciliation of Surplus as Regards Policyholders for the examination period ended December 31, 2006.

## **Southern Capital Life Insurance Company**

## Statement of Admitted Assets, Liabilities, Capital and Surplus

December 31,		2006
Admitted Assets		
Bonds	\$	6,364,244
Cash and short-term investment	·	57,463
Investment income due and accrued		21,096
Total admitted assets	\$	6,442,803
Liabilities, Capital and Surplus	•	0.745
Taxes, licenses and fees due or accrued	\$	2,715
Federal income taxes due or accrued		110,929
Payable to parent, subsidiaries and affiliates		129,665
Total liabilities		243,309
Capital common stock		1,500,000
Unassigned funds		4,699,494
Total capital and surplus		6,199,494
Total liabilities, capital and surplus	\$	6,442,803

## **Southern Capital Life Insurance Company**

## **Summary of Operations**

For the Year Ended December 31,	2006	
Income		
Net investment income	\$ 325,843	
Total income	325,843	
Expenses		
Insurance taxes, licenses and fees	8,904	
Federal income taxes	110,929	
Total expenses	119,833	
Net income	\$ 206,010	

## **Southern Capital Life Insurance Company**

## Reconciliation of Surplus as Regards Policyholders

For the examination period ended December 31, 2006

	2004	 2005	 2006
Capital and surplus, beginning of the year Net income	\$ 5,613,095 186,365	\$ 5,799,460 194,024	\$ 5,993,484 206,010
Capital and surplus, end of the year	\$ 5,799,460	\$ 5,993,484	\$ 6,199,494

# RECONCILIATION OF EXAMINATION ADJUSTMENTS DECEMBER 31, 2006

As a result of this examination, there have been no changes affecting surplus, as regards to policyholders, made to the admitted assets, liabilities, and surplus balances reported by the Company in the December 31, 2006 annual statement as filed with the MID. The capital and surplus reported by the Company of \$6,199,494 is accepted as reasonably stated for purposes of the balance sheet per the examination.

#### **MARKET CONDUCT ACTIVITIES**

As discussed in the History of Company section of this report, SCLIC was dormant during the time period covered by this and the previous examination. As such, no market activities were noted.

#### **CURRENT EXAMINATION COMMENTS AND RECOMMENDATIONS**

There were no comments and/or recommendations deemed necessary for purposes of this examination report.

#### **ACKNOWLEDGMENT**

The examiners representing the Mississippi Insurance Department and participating in this examination were:

Examiner-in-charge

Joseph R. May, CPA, CMA, CFE, CIE, FAHM

Administrative Review

Randy Eure, CPA

Actuary

Thomas L. Burger, FSA, MAAA

Actuary

Joseph J. Wallace, Jr., ASA, MAAA

**Automation Examiner** 

J. Scott Joyner, AES, CISA, CGAP

Examiner

Rebecca Dennis, CPA

Examiner

Whitney Craig, CPA

Examiner

Francois Houde, CA

Examiner

Angie Plunkett

Examiner

Kim Scharl

The courteous cooperation of the officers and employees responsible for assisting in the examination is hereby acknowledged and appreciated.

Respectfully submitted,

Joseph R. May, CPA, CMA, CFE, CIE, FAHM

Examiner-in-charge