

MIKE CHANEY Commissioner of Insurance State Fire Marshal

MISSISSIPPI INSURANCE DEPARTMENT

MARK HAIRE Deputy Commissioner of Insurance 501 N. WEST STREET, SUITE 1001 WOOLFOLK BUILDING JACKSON, MISSISSIPPI 39201 www.mid.ms.gov

MAILING ADDRESS Post Office Box 79 Jackson, Mississippi 39205-0079 TELEPHONE: (601) 359-3569 FAX: (601) 359-2474

RICKY DAVIS State Chief Deputy Fire Marshal

June 21, 2018

CERTIFIED MAIL RETURN RECEIPT REQUESTED

Mr. Pat T. Nunnelee, President Allied Funeral Associates Insurance Company 100 North Parkgate Extension, Suite 2B Tupelo, MS 38801

RE: Report of Examination as of December 31, 2016

Dear Mr. Nunnelee:

In accordance with <u>Miss. Code Ann.</u> § 83-5-201 et seq. (Rev. 2011), an examination of your Company has been completed. Enclosed herewith is the Order adopting the report and a copy of the final report as adopted.

Pursuant to Miss. Code Ann. § 83-5-209(6)(a) (Rev. 2011), the Mississippi Department of Insurance shall continue to hold the content of said report as private and confidential for a period of ten (10) days from the date of the Order. After the expiration of the aforementioned 10-day period, the Department will open the report for public inspection.

If you have any questions or comments, please feel free to contact me.

Sincerely,

MIKE CHANEY COMMISSIONER OF INSURANCE

BY

Christina J. Kelsey Senior Attorney

MC/CJK/bs Encls. Order w/exhibit BEFORE THE COMMISSIONER OF INSURANCE OF THE STATE OF MISSISSIPPI

IN RE:

REPORT OF EXAMINATION OF ALLIED FUNERAL ASSOCIATES INSURANCE COMPANY

CAUSE NO. 18-7304

<u>ORDER</u>

THIS CAUSE came on for consideration before the Commissioner of Insurance of the State of Mississippi ("Commissioner"), or his designated appointee, in the Offices of the Commissioner, 1001 Woolfolk Building, 501 North West Street, 10th Floor, Jackson, Hinds County, Mississippi, pursuant to Miss. Code Ann. § 83-5-201 et seq. (Rev. 2011). The Commissioner, having fully considered and reviewed the Report of Examination together with any submissions or rebuttals and any relevant portions of the examiner's work papers, makes the following findings of fact and conclusions of law, to-wit:

JURISDICTION

I.

That the Commissioner has jurisdiction over this matter pursuant to the provisions of Miss. Code Ann. § 83-5-201 et seq. (Rev. 2011).

II.

That Allied Funeral Associates Insurance Company is a Mississippi-domiciled Company licensed to write Industrial Life, Industrial Accident and Health, and Life (Burial) coverages.

FINDINGS OF FACT

III.

That the Commissioner, or his appointee, pursuant to Miss. Code Ann. § 83-5-201 et seq. (Rev. 2011), called for an examination of Allied Funeral Associates Insurance Company and appointed R. Dale Miller, Examiner-In-Charge, to conduct said examination.

IV.

That on or about May 29, 2018, the draft Report of Examination concerning Allied Funeral Associates Insurance Company for the period of January 1, 2012 through December 31, 2016, was submitted to the Department by the Examiner-In-Charge, R. Dale Miller.

V.

That on or about May 31, 2018, pursuant to Miss. Code Ann. § 83-5-209(2) (Rev. 2011), the Department forwarded to the Company a copy of the draft report and allowed the Company a 15-day period to submit any rebuttal to the draft report. On or about June 20, 2018, the Company responded by email.

CONCLUSIONS OF LAW

VI.

The Commissioner, pursuant to Miss. Code Ann. § 83-5-209(3) (Rev. 2011), must consider and review the report along with any submissions or rebuttals and all relevant portions of examiner work papers and enter an Order: (1) adopting the Report of Examination as final or with modifications or corrections; (2) rejecting the Report of Examination with directions to reopen; or (3) calling for an investigatory hearing.

IT IS, THEREFORE, ORDERED, after reviewing the Report of Examination and all relevant examiner work papers, that the Report of Examination of Allied Funeral Associates Insurance Company, attached hereto as Exhibit "A", should be and same is hereby adopted as final.

IT IS FURTHER ORDERED that a copy of the adopted Report of Examination, accompanied with this Order, shall be served upon the Company by certified mail, postage pre-paid, return receipt requested.

IT IS FURTHER ORDERED that the Mississippi Department of Insurance shall continue to hold the content of this report as private and confidential for a period of ten (10) days from the date of this Order, pursuant to Miss. Code Ann. § 83-5-209(6)(a) (Rev. 2011).

IT IS FURTHER ORDERED, pursuant to Miss. Code Ann. § 83-5-209(4) (Rev. 2011), that within thirty (30) days of the issuance of the adopted report, Allied Funeral Associates Insurance Company shall file affidavits executed by each of its directors stating under oath that they have received a copy of the adopted report and related orders.

IT IS FURTHER ORDERED that Allied Funeral Associates Insurance Company take the necessary actions and implement the necessary procedures to ensure that all recommendations contained in the Report of Examination are properly and promptly complied with.

SO ORDERED, this the $2/2^{+}$ day of June 2018.

MARK HAIRE

EPUTY COMMISSIONER OF INSURANCE

TATE OF MISSISSIPPI

CERTIFICATE OF MAILING

I hereby certify that a true and correct copy of the above and foregoing Order and a copy of the final Report of Examination, as adopted by the Mississippi Department of Insurance, was sent by certified mail, postage pre-paid, return receipt requested, on this the Aday of June 2018, to:

Mr. Pat T. Nunnelee, President Allied Funeral Associates Insurance Company 100 North Parkgate Extension, Suite 2B Tupelo, MS 38801

> Christina J. Kelsey Senior Attorney

Christina J. Kelsey Senior Attorney Counsel for the Mississippi Department of Insurance Post Office Box 79 Jackson, MS 39205-0079 (601) 359-3577 Miss. Bar No. 9853



Mississippi Insurance Department

Report of Examination

of

Allied Funeral Associates Insurance Company

as of

December 31, 2016

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EXAMINER'S AFFIDAVIT AS TO STANDARDS AND PROCEDURES USED IN AN EXAMINATION

State of Mississippi,

County of Madison,

R. Dale Miller, being duly sworn, states as follows:

- 1. I have authority to represent the Mississippi Insurance Department in the examination of Allied Funeral Associates Insurance Company as of December 31, 2016.
- 2. The Mississippi Insurance Department is accredited under the National Association of Insurance Commissioners Financial Regulation Standards and Accreditation.
- 3. I have reviewed the examination work papers and examination report, and the examination of Allied Funeral Associates Insurance Company was performed in a manner consistent with the standards and procedures required by the National Association of Insurance Commissioners and the Mississippi Insurance Department.

The affiant says nothing further.

R. Dale Miller, CPA, CFE, CFF

Examiner-in-Charge

Subscribed and sworn before me by R. Dale Miller on this 31 st day of

(SEAL) MCDONALD

Commission Expires

Notary Public

My commission expires October 10, 2020 [date]



MIKE CHANEY

Commissioner of Insurance State Fire Marshal

MARK HAIRE Deputy Commissioner of Insurance

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May 29, 2018

Honorable Mike Chaney Commissioner of Insurance Mississippi Insurance Department 1001 Woolfolk Building 501 North West Street Jackson, Mississippi 39201

Dear Commissioner Chaney:

Pursuant to your instructions and authorization and in compliance with statutory provisions, an examination has been conducted, as of December 31, 2016, of the affairs and financial condition of:

Allied Funeral Associates Insurance Company

100 North Parkgate Extension Suite 2B Tupelo, Mississippi 38801

| License # | NAIC Group # | NAIC# | FEETS # | MATS# |
|-----------|--------------|-------|-----------------|--------------|
| 9700002 | 0000 | 60209 | 60209-MS-2016-5 | MS-MARTINJ-3 |

This examination was commenced in accordance with Miss. Code Ann. §83-5-201 et seq. and was performed in Tupelo, Mississippi, at the statutory home office of the Company. The report of examination is herewith submitted.

SCOPE OF EXAMINATION

We have performed our full-scope financial examination of Allied Funeral Associates Insurance Company ("AFAIC" or "Company"). The last examination covered the period of January 1, 2008 through December 31, 2011. This examination covers the period of January 1, 2012 through December 31, 2016.

We conducted our examination in accordance with the National Association of Insurance Commissioners ("NAIC") *Financial Condition Examiners Handbook* ("Handbook"). The Handbook requires that we plan and perform the examination to evaluate the financial condition, assess corporate governance, identify current and prospective risks of the Company and evaluate system controls and procedures used to mitigate those risks. An examination also includes identifying and evaluating significant risks that could cause an insurer's surplus to be materially misstated both currently and prospectively.

All accounts and activities of the Company were considered in accordance with the risk-focused examination process. This may include assessing significant estimates made by management and evaluating management's compliance with Statutory Accounting Principles. The examination does not attest to the fair presentation of the financial statements included herein. If, during the course of the examination an adjustment is identified, the impact of such adjustment will be documented separately following the Company's financial statements.

This examination report includes significant findings of fact, as mentioned in <u>Miss. Code Ann.</u> §83-5-201 and general information about the insurer and its financial condition. There may be other items identified during the examination that, due to their nature (e.g., subjective conclusions, proprietary information, etc.), are not included within the examination report but separately communicated to other regulators and/or the Company.

COMMENTS AND RECOMMENDATIONS OF PREVIOUS EXAMINATION

All previous examination findings appeared to have been appropriately addressed during the period since the last examination.

HISTORY OF THE COMPANY

The Company was incorporated on July 30, 1996, under the laws of the state of Mississippi for the purpose of engaging in the industrial life insurance business. The Company commenced operations on January 1, 1997 as an industrial life insurance company with its principal office located in Tupelo, Mississippi. In 2009, the Company became the wholly-owned subsidiary of Allied Funeral Holdings, Inc. ("Holding Company or "Allied Holdings") through a 1:1 share exchange with AFAIC's shareholders.

AFAIC, pursuant to an assumption reinsurance agreement, acquired the outstanding liabilities of Unity Life Insurance Company ("Unity") in 2016. See the Reinsurance section of this report for additional information regarding this transaction. During the previous examination period, AFAIC entered into similar assumption reinsurance agreements with Home Security Life Insurance Company and Peoples Assured Family Life Insurance Company.

CORPORATE RECORDS

The Articles of Incorporation, Bylaws and amendments thereto were reviewed and duly applied in other sections of this report where appropriate. Minutes of the meetings of the Stockholders and Board of Directors ("Board") as recorded during the period covered by this examination, were reviewed and appeared to be complete and in order with regard to actions brought up at the meetings for deliberation and appropriate action, which included the approval and support of the Company's transactions and events, as well as the review of the audit and examination report.

MANAGEMENT AND CONTROL

Stockholders

At December 31, 2016, Allied Funeral Holdings owned 117,638 shares of \$1 par value common stock of AFAIC, constituting 100% of the outstanding voting securities and the Company had no treasury stock outstanding. AFAIC had a management agreement with Allied Funeral Associates Inc. and an agency agreement with Allied Funeral Insurance Agency, P.A. Since the prior examination, the Company has undergone a slight change in ownership structure primarily due to the passing of the former Vice President, Alan Nunnelee. No other holding company changes were noted.

Below is the ownership structure at December 31, 2016.

| Allied Funeral | | Allied Funeral | Allied Funeral Insurance |
|------------------|----------------|---------------------------|---------------------------|
| Holdings | AFAIC | Associates, Inc. | Agency, PA |
| Pat Nunnelee 13% | Allied Funeral | Pat Nunnelee 60% | Pat Nunnelee 70% |
| Teresa Snow 2% | Holdings | Teresa Snow 20% | Teresa Snow 10% |
| Other | 100% | Lisa Nunnelee Talbott 10% | Lisa Nunnelee Talbott 10% |
| Stockholders 85% | | Matthew Nunnelee 10% | Matthew Nunnelee 10% |

During the examination period, the Company paid significant amounts of dividends, both regular and extraordinary, to its stockholders as follows:

| Paid In Year | Amount |
|--------------|------------|
| 2012 | \$ 295,000 |
| 2013 | \$ 77,000 |
| 2014 | \$ 107,000 |
| 2015 | \$ 110,000 |
| 2016 | \$ 107,000 |

During 2012 and 2013, the Company paid extraordinary dividends in the amount of \$255,000 and \$15,000, respectively. Approval from the MID was obtained prior to payment.

Board of Directors

The Articles of Incorporation and Bylaws vest the management and control of the Company's business affairs with the Board. The Company's Board is comprised of eleven members who are elected by the shareholders of the Company. All members of the Board of Directors were shareholders of the Company. The members of the duly elected Board, along with their place of residence, year elected/appointed and principal occupation, at December 31, 2016, were as follows:

| Name and Residence | Year Elected/Appointed | Principal Occupation |
|--|---------------------------|---|
| Johnny Anthony Agnew, III Baldwin, MS | 1997 | Funeral Director and President of Agnew & Sons Funeral Homes |
| John Grover Burt Calhoun City, MS | 1997 | Funeral Director and President/ Manager of Pryor Funeral Home, Inc. |
| Victor Gerard Byas, Sr. Indianola, MS | 1997 | Funeral Director and owner of Byas Funeral Home Inc. and Byas Land & Investment Company |
| Victor Gerard Byas, II Indianola, MS | 2011 | Funeral Director and President of Byas Funeral Home, Inc. |
| Sue Jarvis Tupelo, MS | 2014 | Licensed Funeral Director and Retired Chairman of Hancock Fabrics |
| Mark Keith King Greenville, MS | 1997 | Funeral Director and Owner and Boone Funeral Homes and Boone Benefit Association |

| Lisa Nunnelee Talbott Tupelo, MS | 2012 | Vice President of Allied Funeral Associates Insurance Company |
|--|------|--|
| Pat Thomas Nunnelee Tupelo, MS | 1997 | President of Allied Funeral Associates Insurance Company |
| Teresa Gail Snow Smithville, MS | 1997 | Secretary/Treasurer of Allied Funeral Associates Insurance Company |
| Kenneth Walter Tisdale Aberdeen, MS | 1997 | Funeral Director and General manager of Tisdale-Lann Memorial Funeral Home |
| James Alan Waters Baldwyn, MS | 1997 | Funeral Director and Co-owner of Waters Funeral Home |

Committees

During the time period covered by this examination, there were no Board appointed committees utilized by the Company.

Officers

The officers of the Company as of December 31, 2016 were:

| Name of Officer | Number of Years with Company | Title |
|-----------------------|---------------------------------|---------------------|
| Pat Thomas Nunnelee | 20 | President |
| Lisa Nunnelee Talbott | 6 | Vice President |
| Teresa Gail Snow | 20 | Secretary/Treasurer |

Conflict of Interest

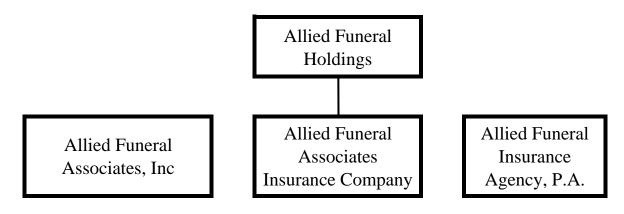
The Company had formal procedures whereby disclosures were made to the Board of any material interest or affiliation on the part of any officer or director that was, or would likely be, a conflict with their official duties.

HOLDING COMPANY STRUCTURE

During the time period covered by this examination, the Company reported as a member of an insurance company holding system as defined by <u>Miss. Code Ann.</u> §83-6-1. Holding Company Registration Statements, for the period under examination, were filed with the MID in accordance with Miss. Code Ann. §83-6-5 and §83-6-9.

Organizational Chart

The following chart depicts the Company's ownership as of December 31, 2016:



Affiliated and Related Party Transactions

AFAIC and Allied Funeral Associates, Inc. entered into an agreement effective January 1, 1997, whereby AFAIC pays Allied Funeral Associates Inc. a monthly fee as a reimbursement for management and various operating services and supplies provided to the Company. Allied Funeral Associates Inc. is 60% owned by Pat Nunnelee, President of AFAIC. In 2016, the Company paid \$413,000 under the terms of this agreement.

FIDELITY BOND AND OTHER INSURANCE

The Company maintained a corporate crime policy which provided coverage for employee dishonesty and had an aggregate limit of liability of \$125,000. This coverage met the NAIC's suggested minimum amount for fidelity coverage of \$125,000 to \$150,000.

PENSIONS, STOCK OWNERSHIP AND INSURANCE PLANS

The Company had no employees and all necessary administrative functions were performed by employees of Allied Funeral Associates, Inc. through an administrative services agreement.

TERRITORY AND PLAN OF OPERATION

The Company writes industrial life insurance policies for the state of Mississippi. The distribution network is comprised of agents who are also directors of funeral homes.

GROWTH OF COMPANY

| | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|------------------|------------------|------------------|-----------------|-----------------|
| Total admitted assets | \$ 12,170,751 | \$ 10,868,950 | \$ 10,503,519 | \$ 9,961,774 | \$ 9,161,111 |
| Total liabilities | \$ 10,756,296 | \$ 9,506,788 | \$ 9,169,130 | \$ 8,886,255 | \$ 8,604,062 |
| Total capital and surplus | \$ 1,414,455 | \$ 1,362,162 | \$ 1,334,389 | \$ 1,075,519 | \$ 557,049 |
| Net cash from operations | \$ 605,742 | \$ 666,111 | \$ 558,654 | \$ 747,335 | \$ 712,347 |
| Total adjusted capital | \$ 1,678,048 | \$ 1,529,928 | \$ 1,616,034 | \$ 1,355,001 | \$ 764,369 |
| Authorized control level risk-based capital | \$ 246,059 | \$ 213,248 | \$ 206,165 | \$ 269,387 | \$ 279,163 |
| Premium income | \$ 2,300,828 | \$ 2,268,551 | \$ 2,214,114 | \$ 2,437,555 | \$ 2,465,418 |
| Net investment income | \$ 458,513 | \$ 531,688 | \$ 544,176 | \$ 521,803 | \$ 423,114 |
| Net income | \$ 135,001 | \$ 161,866 | \$ 375,654 | \$ 532,043 | \$ 422,505 |
| Net income/capital and surplus (ROE) | 9.5% | 11.9% | 28.2% | 49.5% | 75.8% |
| Premium Income & deps/capital and surplus | 162.7% | 166.5% | 165.9% | 226.6% | 442.6% |
| Total benefits & exp/premium & deps | 103.7% | 114.6% | 108.4% | 95.3% | 100.7% |

MORTALITY AND LOSS EXPERIENCE

The MID contracted with Risk & Regulatory Consulting, LLC to review the actuarial analysis supporting the Company's carried aggregate reserve for life contracts, premiums for life contracts received in advance, and uncollected premiums. Based on the examination actuarial evaluation, the Company's reserve liabilities were found to be accurately calculated and sufficient.

REINSURANCE

AFAIC acquired Unity Life's industrial business via a reinsurance assumption agreement on October 1, 2016. This agreement was between the AFAIC, Unity Life, and the Mississippi Life and Health Guaranty Association. Through this contract, AFAIC became liable for the payment of benefits on the transferred policies in accordance with the terms and conditions of the transferred policies and for handling all claims that are incurred on or after the effective date, except for those claims for which the Unity Life or the Mississippi Life and Health Guaranty Association shall be liable for paying themselves. AFAIC received cash of \$773,417, premiums due of \$1,732, and advance premiums of \$4,513 and aggregate reserves for life contracts of \$890,636. Goodwill of \$120,000 was recognized as a result of the transaction. Amortization of goodwill in the amount of \$3,000 was included in the change in unrealized gains and losses for 2016 as a reconciling item to surplus.

ACCOUNTS AND RECORDS

The Company utilized a computerized accounting system on which general ledger information was maintained. Detailed general ledger information was traced to the trial balance and the December 31, 2016 annual statement, without material exception.

The Company does not have an internal audit function which is acceptable considering the size of the Company. During the examination period, the Company was audited by an independent CPA firm for the years 2012-2015. The MID granted the Company an exemption from the audit for the year ended December 31, 2016.

STATUTORY DEPOSITS

The Company's statutory deposits with the State of Mississippi complied with Miss. Code Ann. §83-19-31(2). The following chart displays the Company's deposits at December 31, 2016.

| | State | | Par | (| Carrying | Fair |
|------------------------|-------------|----|---------|----|----------|---------------|
| Description | Deposited | • | Value | | Value | Value |
| | | | | | | |
| Certificate of Deposit | Mississippi | \$ | 150,000 | \$ | 150,000 | \$ 150,000 |

ALLIED FUNERAL ASSOCIATES INSURANCE COMPANY FINANCIAL STATEMENTS EXAMINATION AS OF DECEMBER 31, 2016

Introduction

The following financial statements reflect the same amounts reported by the Company and consist of a Statement of Admitted Assets, Liabilities, Surplus and Other Funds - Statutory at December 31, 2016, a Summary of Operations- Statutory for year ended December 31, 2016, a Reconciliation of Capital and Surplus - Statutory for examination period ended December 31, 2016, and a Reconciliation of Examination Changes to Surplus - Statutory at December 31, 2016.

Allied Funeral Associates Insurance Company Statement of Admitted Assets, Liabilities, Surplus and Other Funds - Statutory

| Bonds | \$ 9,387,100 |
|---|------------------|
| Preferred stocks | 138,662 |
| Common stocks | 1,349,989 |
| Cash and short term investments | 1,015,970 |
| Investment income due and accrued | 109,586 |
| Uncollected premiums | 40,110 |
| Current federal and foreign income tax recoverable and interest thereon | 12,334 |
| Goodwill on assumption reinsurance transaction | 117,000 |
| Total admitted assets | \$ 12,170,751 |
| | |
| Liabilities, Capital and Surplus | |
| Aggregate reserve for life contracts | \$ 10,324,344 |
| Contract claims: life | 97,750 |
| Premiums and annuity considerations for life and accident and health | |
| contracts received in advance | 44,695 |
| Taxes, licenses, and fees due or accrued | (8,086) |
| Asset valuation reserve | 263,593 |
| Payable to parent, subsidiaries and affiliates | 34,000 |
| Total liabilities | 10,756,296 |
| | |
| Common capital stock | 117,638 |
| Gross paid in and contributed surplus | 497,206 |
| Unassigned funds | 799,611 |
| Total capital and surplus | 1,414,455 |
| Total liabilities, capital and surplus | \$ 12,170,751 |

Allied Funeral Associates Insurance Company Summary of Operations - Statutory

| IncomePremiums and annuity considerations for life and accident and health contracts\$ 2,300,828Net Investment Income458,513Total income, net of amortization of interest maintenance reserve2,759,341Benefits and reserve changesDeath benefits809,504Surrender benefits and withdrawals for life contracts47,876Increase in aggregate reserves for life and accident and health contracts270,729Total benefits and reserve changes, including interest on contract funds1,128,109Other operating expenses and transfersCommissions684,805General insurance expenses121,858Taxes, licenses and fees, excluding federal income taxes39,149Management fees to affiliate413,000Total other operating expenses and transfers1,258,812Net gain from operations before dividends to policyholders and federal income taxes372,420Federal income taxes incurred27,276Net realized capital gains (losses)(210,143)Net income\$ 135,001 | For the Year Ended December 31, | 2016 |
|---|--|--------------|
| Net Investment Income458,513Total income, net of amortization of interest maintenance reserve2,759,341Benefits and reserve changesDeath benefits809,504Surrender benefits and withdrawals for life contracts47,876Increase in aggregate reserves for life and accident and health contracts270,729Total benefits and reserve changes, including interest on contract funds1,128,109Other operating expenses and transfersCommissions684,805General insurance expenses121,858Taxes, licenses and fees, excluding federal income taxes39,149Management fees to affiliate413,000Total other operating expenses and transfers1,258,812Net gain from operations before dividends to policyholders and federal income taxes372,420Federal income taxes incurred27,276Net realized capital gains (losses)(210,143) | Income | |
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| Management fees to affiliate413,000Total other operating expenses and transfers1,258,812Net gain from operations before dividends to policyholders and federal income taxes372,420Federal income taxes incurred27,276Net realized capital gains (losses)(210,143) | General insurance expenses | 121,858 |
| Total other operating expenses and transfers 1,258,812 Net gain from operations before dividends to policyholders and federal income taxes Federal income taxes incurred 27,276 Net realized capital gains (losses) (210,143) | Taxes, licenses and fees, excluding federal income taxes | 39,149 |
| Net gain from operations before dividends to policyholders and federal income taxes 372,420 Federal income taxes incurred 27,276 Net realized capital gains (losses) (210,143) | Management fees to affiliate | 413,000 |
| federal income taxes372,420Federal income taxes incurred27,276Net realized capital gains (losses)(210,143) | Total other operating expenses and transfers | 1,258,812 |
| federal income taxes372,420Federal income taxes incurred27,276Net realized capital gains (losses)(210,143) | | _ |
| Federal income taxes incurred 27,276 Net realized capital gains (losses) (210,143) | Net gain from operations before dividends to policyholders and | |
| Net realized capital gains (losses) (210,143) | federal income taxes | 372,420 |
| | Federal income taxes incurred | 27,276 |
| | | |
| Net income \$ 135,001 | Net realized capital gains (losses) | (210,143) |
| | Net income | \$ 135,001 |

Allied Funeral Associates Insurance Company Reconciliation of Capital and Surplus - Statutory

| For the examination period ended December 31, | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|--------------|--------------|--------------|-----------------|------------|
| Capital and surplus, beginning of the year | \$ 1,362,162 | \$ 1,334,389 | \$ 1,075,519 | \$ 557,049 | \$ 493,812 |
| Net income | 135,001 | 161,866 | 375,654 | 532,043 | 422,505 |
| Change in net unrealized capital gains (losses) | 121,576 | (141,960) | (10,923) | 136,454 | 76,219 |
| Change in nonadmitted assets | (1,457) | 3,988 | 3,302 | (865) | (8,642) |
| Change in asset valuation reserve | (95,827) | 113,879 | (2,163) | (72,162) | (131,863) |
| Dividends to stockholders | (107,000) | (110,000) | (107,000) | (77,000) | (295,000) |
| Miscellaneous adjustment for gains/(losses) | | | | | |
| in surplus | | | | | 18 |
| Net change in capital and surplus for the year | 52,293 | 27,773 | 258,870 | 518,470 | 63,237 |
| | | | • | | |
| Capital and surplus, end of the year | \$ 1,414,455 | \$ 1,362,162 | \$ 1,334,389 | \$ 1,075,519 | \$ 557,049 |

Reconciliation of Examination Adjustments to Surplus For the Examination Period Ended December 31, 2016

There were no changes made to the assets, liabilities or surplus balances reported by the Company for the year ended December 31, 2016. The total capital and surplus, which totaled \$1,414,455 as of the examination date, was determined to be reasonably stated and in compliance with <u>Miss. Code Ann.</u> §83-19-31.

MARKET CONDUCT ACTIVITIES

A full scope market conduct examination was not performed; however, limited procedures were performed on certain areas of the Company's market conduct. The areas in which limited procedures were performed included operations/management, complaint handling, producer licensing, underwriting and rating, and claims. It was recommended in the prior exam that the Company develop an appropriate privacy notice to its policy and ensure that the privacy notice is provided annually to its policyholders. The exam team noted the Company amended the management agreement and provided privacy notices for the funeral home and its agent to provide policyholders.

COMMITMENTS AND CONTINGENT LIABILITIES

During and subsequent to the examination period, the Company was not involved in litigation outside the normal course of business.

SUBSEQUENT EVENTS

Matthew Thomas Nunnelee and Wellington Lee Rogers Byas were nominated and accepted to become board members at the March 2018 board meeting. The following officer changes/additions were made at the March 2018 board meeting.

| Name of Officer | Title | |
|-------------------------|--------------------------|--|
| Lisa Nunnelee Talbott | Executive Vice President | |
| Victor Gerard Byas, Sr. | Assistant Vice President | |
| Matthew Thomas Nunnelee | Assistant Vice President | |

COMMENTS AND RECOMMENDATIONS

There were no comments and/or recommendations deemed necessary for purposes of this examination report.

ACKNOWLEDGMENT

The examiners representing the Mississippi Insurance Department and participating in this examination were:

Examiner-in-charge:

R. Dale Miller, CPA, CFE, CFF

Supervising Examiner:

Joseph R. May, CPA, CMA, CFE, CIE, FAHM

Lead Actuary:

Mike Presley, FSA, MAAA

Lead IT Specialist:

Francois Houde, CPA, CA, CFE, CISA, AES

Examiner:

Andrea J. Harbison, CPA

Examiner:

Taylor Phillips, CPA, CFE

Examiner:

Nicole B. Beasley

Department Designee:

Mark Cooley, CFE

The courteous cooperation of the officers and employees responsible for assisting in the examination is hereby acknowledged and appreciated.

Respectfully submitted,

R. Dale Miller, CPA, CFE, CFF

Examiner-in-Charge

Mark Cooley, CFE

MS Insurance Department Designee

Mar B. Carl